

Why You No Haz Content Protection

Introduction



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I Can Haz Content Security

Why is this so hard?



Pre-release Leaks and Piracy

Online video is difficult to protect

Piracy reduces revenue by 19% on average

The piracy value of content increases as it approaches release



Pre-release Screener Security

Online video is difficult to protect

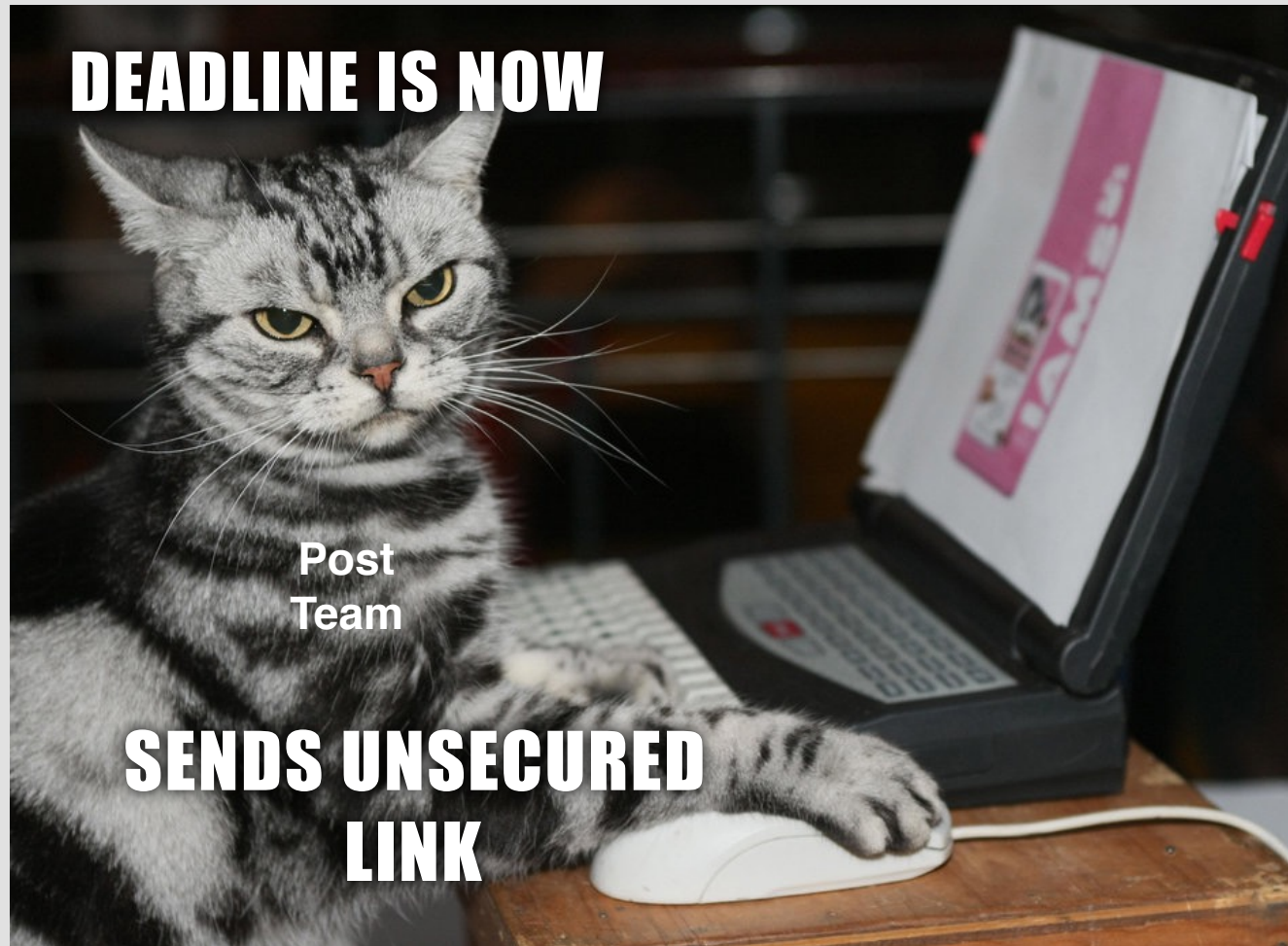


92% of all award screeners leak

Screener audiences typically number in the thousands

Post-production Workflow Security

Online video is difficult to protect



"Post is the weakest link in our security chain." ~global production security head

Security vs Usability

The cost benefit equation



Security features exist
to restrict access

Users just feel
inconvenience

Secure by Default

Making security disappear from the users's view

**AM I FOLLOWING
SECURITY?**



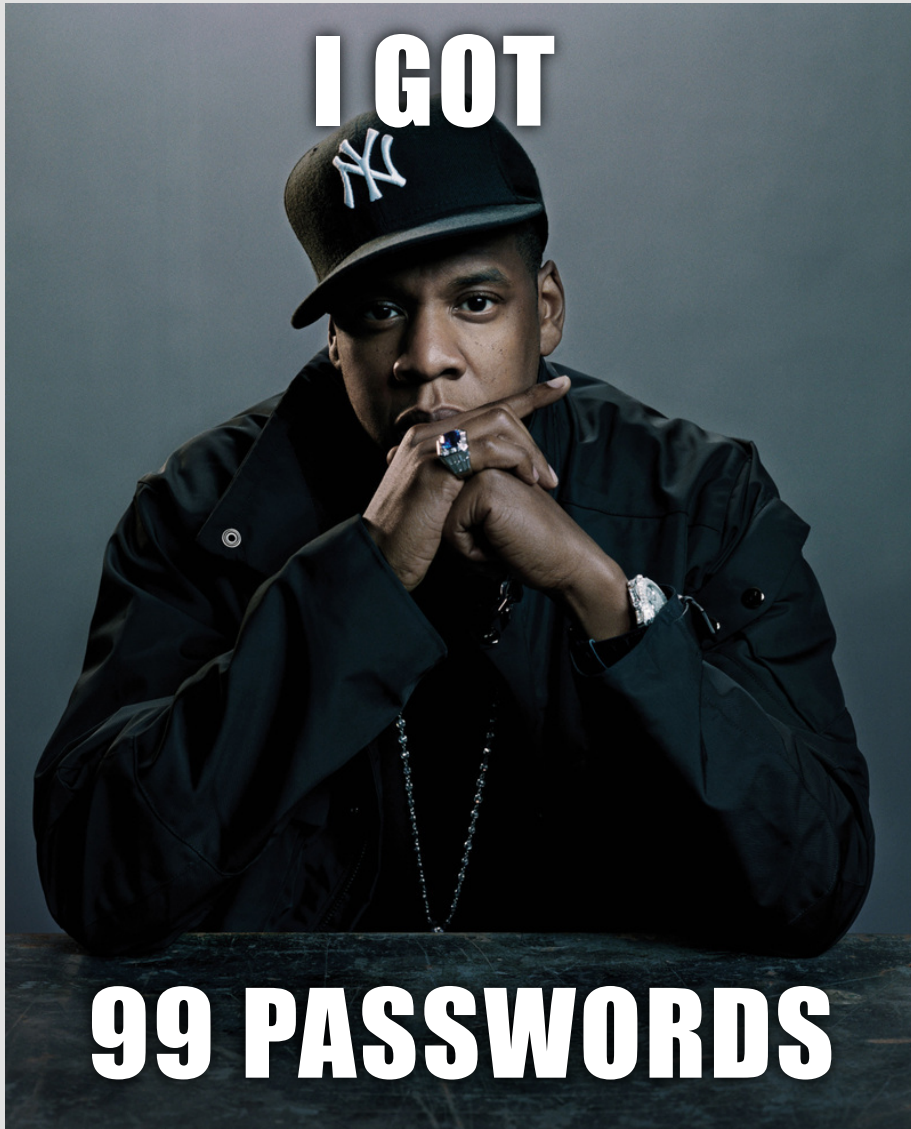
**OR IS SECURITY
FOLLOWING ME?**

Three rules for secure by default systems:

1. Select effective but unobtrusive controls
2. Measure their effectiveness
3. Repeat

Usability of Passwords

Security improvements have been counterproductive



Expected Results of SSO and password policies:

- **Strength** - Policy forces users to select strong passwords
- **Rotation** - Users will regularly change passwords
- **Originality** - Users will select new and different passwords

Password Policies in Practice

Security improvements have been counterproductive



**WHEN NEW PASSWORD CAN'T BE
THE SAME AS OLD PASSWORD**

Actual Results:

- **Pattern Reuse** - Users change reuse tactics¹
- **Frequent Resets** - Users regularly forget passwords²
- **Sticky Notes** - Users adopt less-secure memory aids³

Security team's reaction:

- **Push Multi-factor Authentication**

Usability Workarounds in Review and Approval

How teams are coping with security requirements



THE PASSWORD

IS TOO DAMN LONG!

Observed in post-production review and approval:

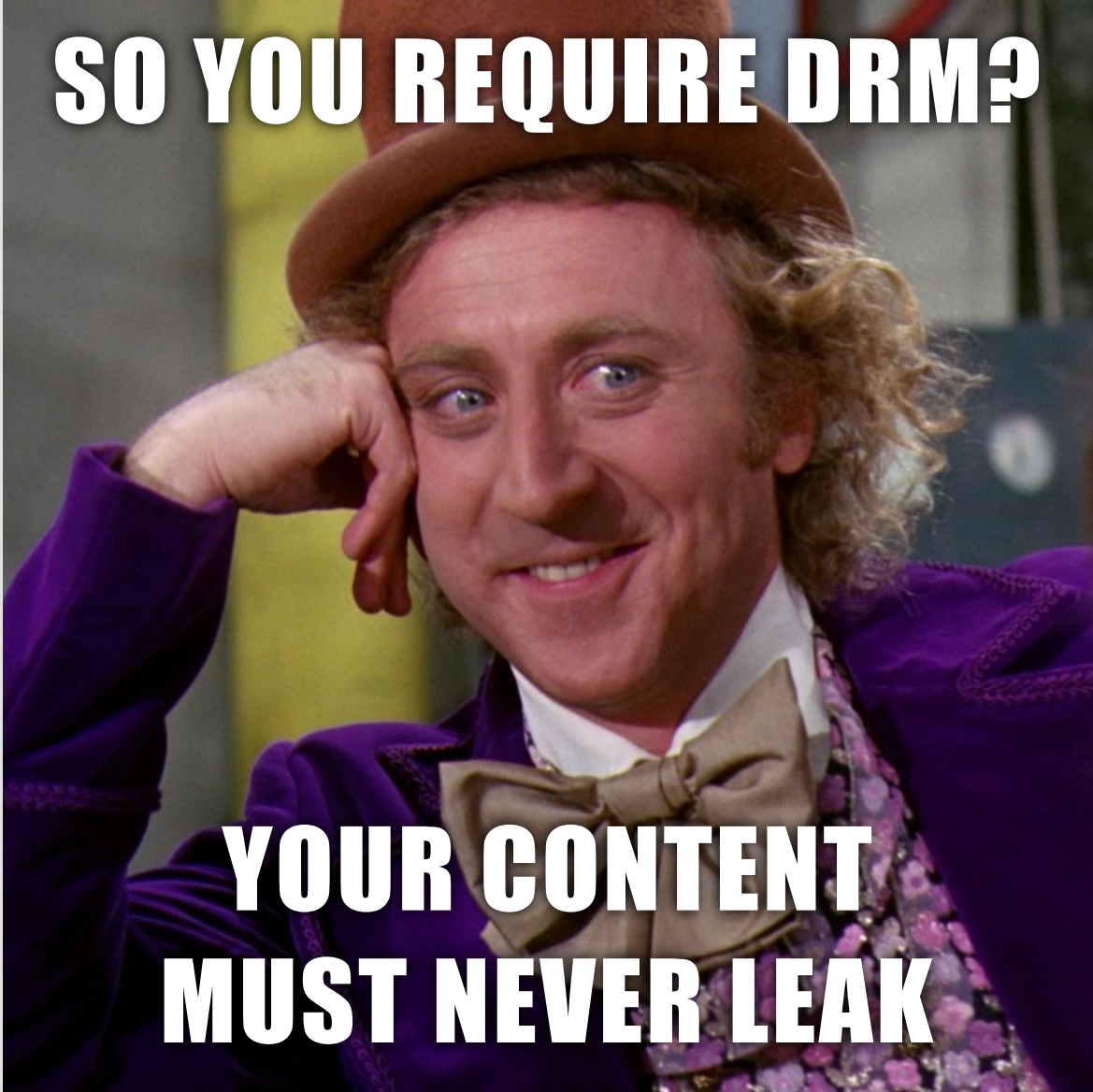
- Passwordless Sharing
- Less-secure Tools
- Expediency Wins

What works?

- Device registration
- Strong endpoint controls

DRM as a Default Control

What if we just DRM everything?

A meme featuring Gene Wilder as Willy Wonka. He is wearing a brown top hat, a purple velvet suit, and a patterned vest with a large tan bow tie. He has a smug, knowing expression, resting his chin on his hand.

SO YOU REQUIRE DRM?

**YOUR CONTENT
MUST NEVER LEAK**

DRM works great where it works

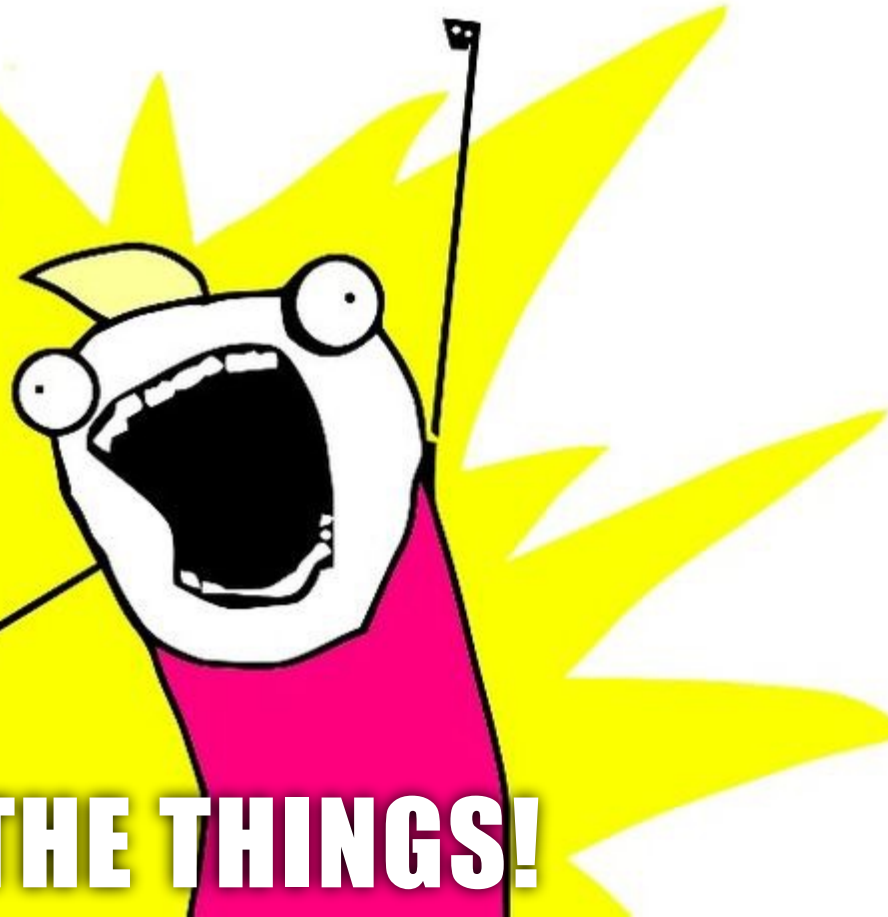
But...

- Requires special software
- Users hate it
- Can't secure all workflows
- Content can still be pirated

Watermarking as a Default Control

What if we watermarked everything?

WATERMARK



ALL THE THINGS!

Will watermarking solve all our problems?

Forensic Watermarking

What does it provide?



Forensic watermarking is a tracking tool to:

- Determine which workflow leaked
- Identify individuals involved
- Analyze and improve the workflow

Not a leak deterrent, unless the user knows it's there

Visual Watermarking

What does it provide?



Visible marks on the video provide a deterrent

Not robust against a sophisticated attacker



Sam Adams ✓
@SamuelAAdams

[Follow](#)

Black Mirror is the one case where having your email address burned into the screener is thematically appropriate.

Traditional Challenges with Watermarking

Watermarking can be expensive and slow



Watermarking is traditionally:

- Slow to execute
- Interruptive to teams
- Hard to enforce

Watermarking Cost is Decreasing

Trends in the industry

WHAT IF I TOLD YOU

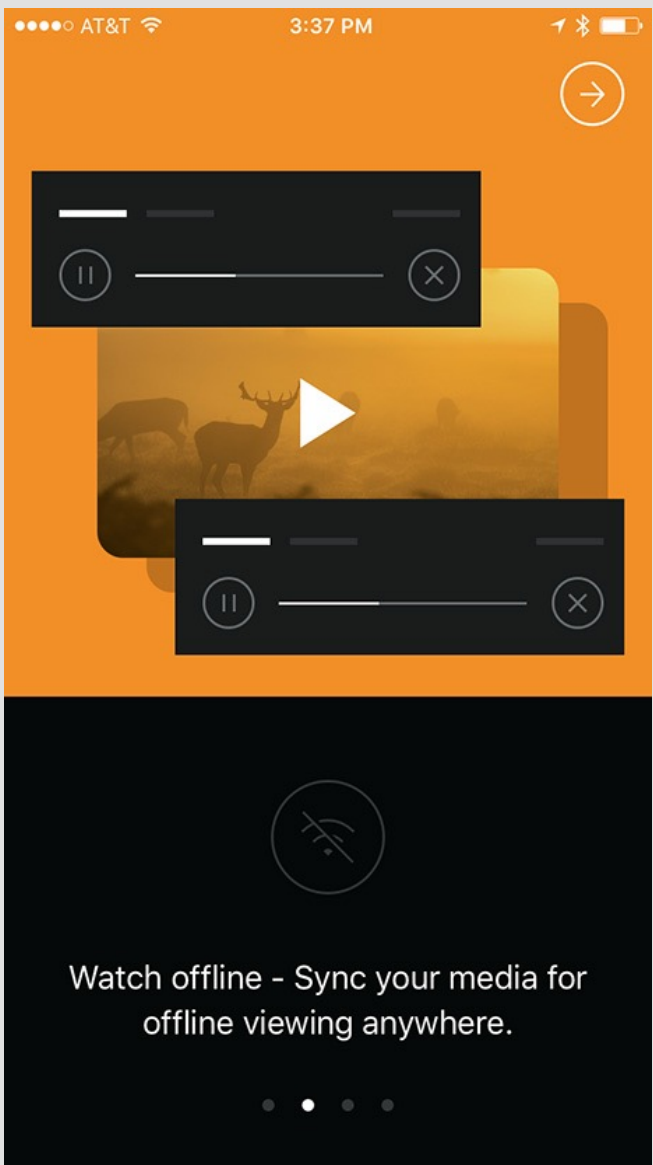
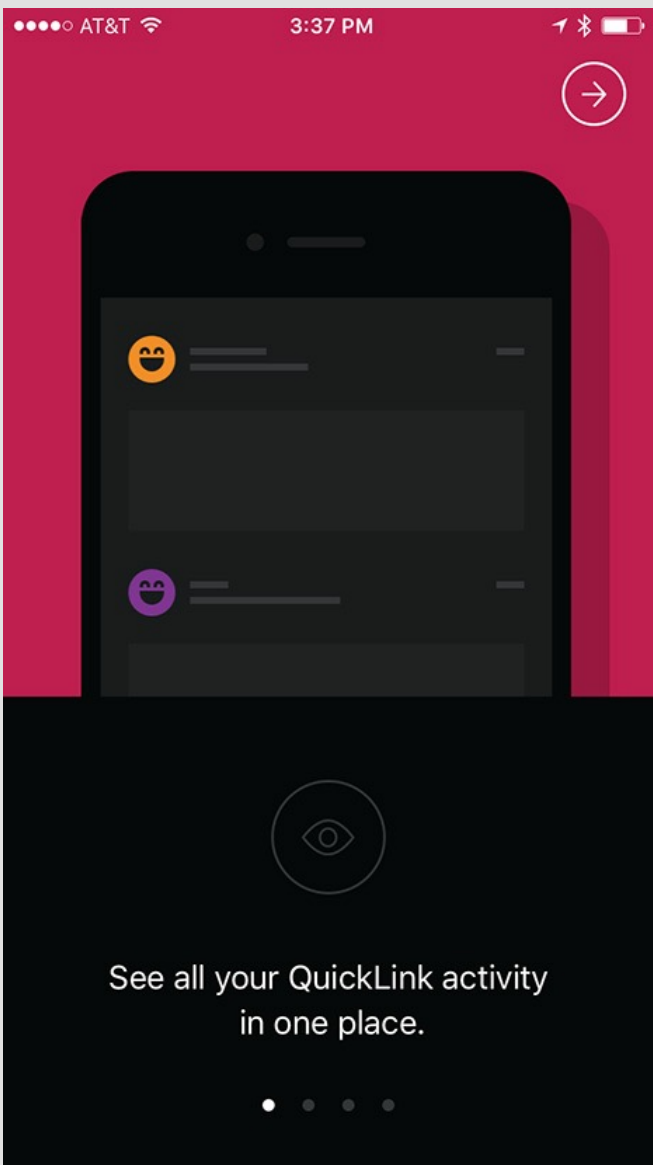
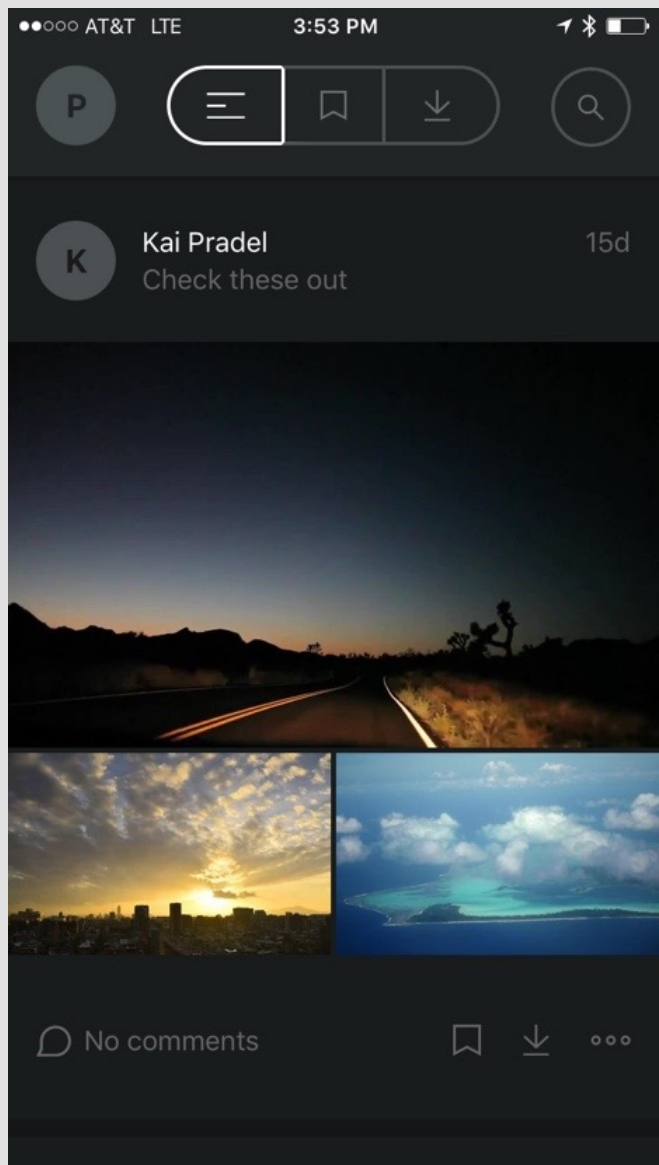
**YOU WON'T HAVE TO
WATERMARK**

Recent advancements in watermarking:

- Two-step processing
- Parallel processing
- Live streaming support
- On-demand

Case study: MediaSilo GO

Executive reviewer use case



QuickTime PlayerFileEditViewWindowHelp

MediaSilo - Home

https://onboarding.mediasilo.com

Kai

ProjectsImport

Projects

Import

Favorites

TinyHomeBuilder

TinyHomeBuilder for Ingest

Saved Searches

Long Files

Projects

Awesome Production

Bernie

Blank

Content Protection Summit

Cool Beans

EmailTest

Empire

Explore Basecamp!

Frazer

I love Projects

Import

Intervention

Just For Laughs

Mindy Project

My New Project

My New Project

Project 1

Project 2

Project 3

Project 4

Safe and Sound

Super Project

Sync with Dropbox

Test

Test Project

The World Needs more Proj...

TinyHomeBuilder

TinyHomeBuilder for Ingest

Trailers

Watermark Test

Webhook Test Project

WM Test

Zap Test 0909 again!

Zap Testing

1 - 25 of 36

UploadOptionsGridListRefresh

☆☆☆☆☆

11.42 MB, 0:33 seconds

FESTER FISH Clip

☆☆☆☆☆

21.07 MB, 0:55 seconds

Farmers Insurance - ...

☆☆☆☆☆

24.05 MB, 1:03 min

Farmers Insurance - ...

☆☆☆☆☆

22.81 MB, 1:02 min

Farmers Insurance - ...

THE CAT BURGLAR

Farmers Insurance - ...

Fandango - "Guys Nig...

FAMILY MOVIE NIGHT

Fandango - "Family M...

FANDANGO PRESENTS FIRST DATE

Fandango - "Date Nig...

Escalator

Droopy Groupies

DOWNER "Last Time"

Crunch Towel Protect...

Crunch--"Heel Champ"

Colbie Caillat Blaze...

chicken_main animation

Burnin Love

BOOST Mobile - Monst...

BOOST Mobile - Cowbo...

Boost Mobile

Bo Jack Horseman

☆☆☆☆☆

Title:

Description:

Common Tags:

Click to add a tag...



14:30

Wednesday, December 7



MEDIASILO GO

now

Kai Pradel just sent you a QuickLink
Press for more

Press home to unlock



Secure by Default Means Everywhere

Integrating across systems to sustain good user experience



ONE DOES NOT SIMPLY

**INTEGRATE INTO AN
EXISTING WORKFLOW**

Integrating secure-by-default features across systems

- Security as a service (API)
- Reusable components

Case study: Global broadcast and production company

Integrating watermarking into an existing application



- Existing content portal for entire library
- New, secure portal for originals

Case study: CineSync SafeStream Integration

Collaborative review use case





Thank You

And hey, be secure out there

