



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific

SECURING THE FUTURE OF MEDIA & ENTERTAINMENT



Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



- the ethical hacker



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific



LET START WITH
THE HACKERS



- the ethical hacker

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment

WHO ARE HACKERS?

THERE ARE 4 TYPES OF PEOPLE IN THE WORLD

those who



know and do



know but
don't do



don't know
but do



don't know
and don't do

these two types are
hackers

meaning 1

an expert at programming
and solving problems



Let's check
the dictionary.

meaning 2

a person who engages in an
activity without skill or talent



...but they share one thing
in common - they are doers



- the ethical hacker





Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific

NOT HACKERS



- the
- ethical
- hacker
- ■ ■

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment

OLD SCHOOL HACKING



[adultswim.com]



- the
- ethical
- hacker

••••

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific

WE CREATED THE HACK-A-THON

IT ALL STARTED WITH

DEFCON

CAPTURE THE FLAG



- OVER 12K PARTICIPANTS
- 100+ COUNTRIES
- 500 LIFE-CHANGING PROJECTS

9-12 April, 2020

Fighting a Global Crisis

3 billion people in lockdown. Let's hack the future so we never go through this again.

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment

LET'S HACK

JOIN SLACK

THEGLOBALHACK.COM



Cybersecurity & Content Protection



May 12, 2020 | 10 a.m.-1 p.m. Pacific

MOTIVES

CURIOSITY

FAME
NOTORIETY

INDUSTRIAL
ESPIONAGE

FINANCIAL
PROFIT

REVENGE

POLITICAL



- the
- ethical
- hacker



Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific

TECH
INDUSTRY
\$€...

CYBER
CRIMINALS

HACK.
THE VALUES OF DATA.

STATE
SPONSORED

INTELLIGENCE

LAW
ENFORCEMENT



- the
- ethical
- hacker

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment

May 12, 2020 | 10 a.m.-1 p.m. Pacific

FAKES AND FACTS



FACT THEM ALL

- METRICS
- PEOPLE
- CONTENT

HACKING IS THE TOOL FOR MANIPULATING PERCEPTIONS.



■ ■ ■ ■

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment

- the
- ethical
- hacker



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific

HACKERS FAKING HACKERS



THE "ROBIN SAGE" EXPERIMENT

CIRCA 2009

DEFCON®



- the
- ethical
- hacker

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment

May 12, 2020 | 10 a.m.-1 p.m. Pacific

EVEN THE HACKERS ARE FAKES

Fictional biography [edit]

According to Sage's [social networking](#) profiles, she is a 25-year-old "cyber threat analyst" at the [Naval Network Warfare Command](#) in Norfolk, Virginia. She graduated from [MIT](#) and had allegedly 10 years of work experience, despite her young age.^[2] Ryan created several accounts under the name Sage on popular social networks like [Facebook](#), [LinkedIn](#), [Twitter](#) etc. and used those profiles to contact nearly 300 people, most of them security specialists, military personnel, staff at intelligence agencies and defense contractors.^[1] Her pictures were taken from a pornography-related website in order to attract more attention.^[2]



Despite the fake profile and no other real-life information, Sage was offered consulting work with notable companies [Google](#) and [Lockheed Martin](#).^[2] She also received dinner invitations from several male contacts.^[1]

[HTTPS://EN.WIKIPEDIA.ORG/WIKI/ROBIN_SAGE](https://en.wikipedia.org/wiki/Robin_Sage)



- the
- ethical
- hacker



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific

EVERY MINUTE OVER

20000

PEOPLE ARE HACKED



- the
- ethical
- hacker

••••

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment

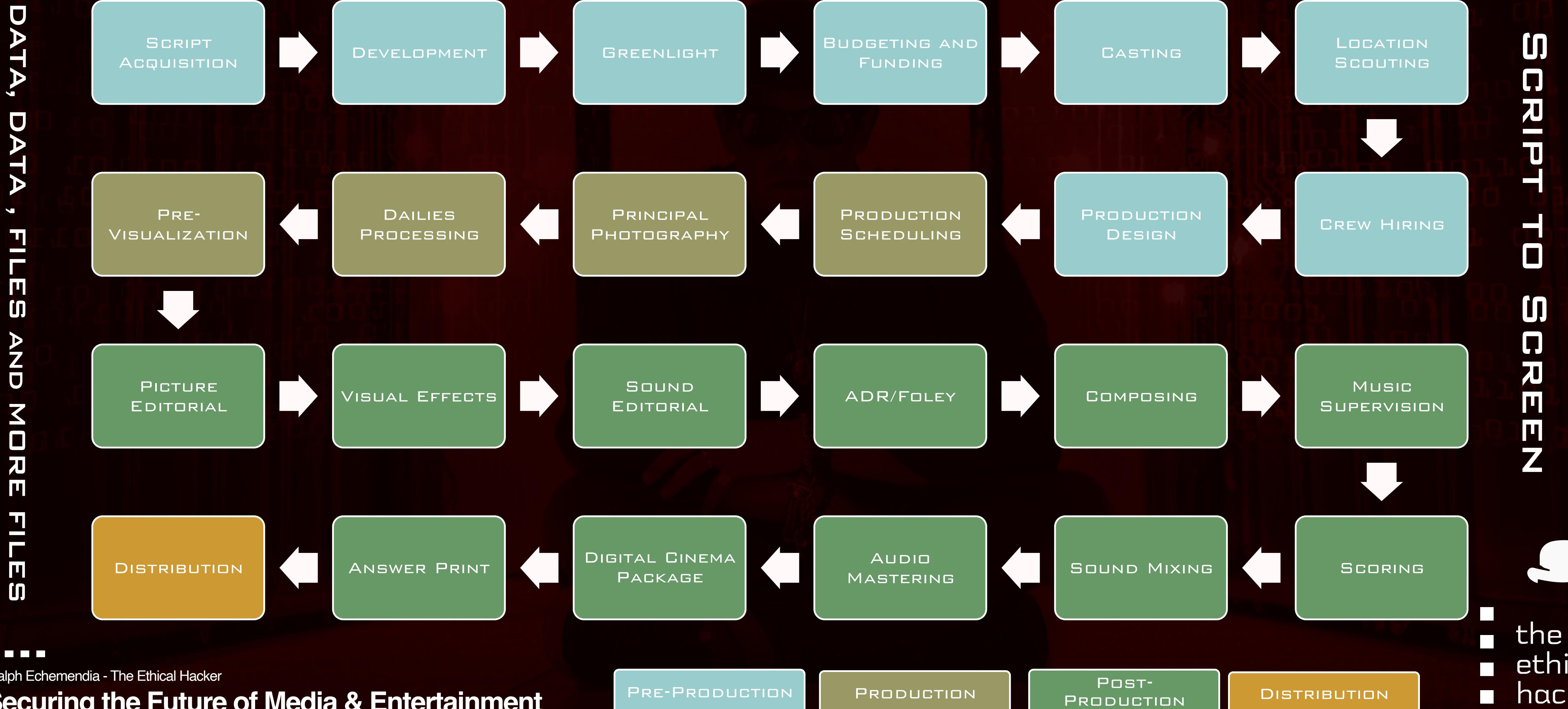


Cybersecurity & Content Protection

NABSHOW
EXPRESS

VIRTUAL SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific





Cybersecurity & Content Protection

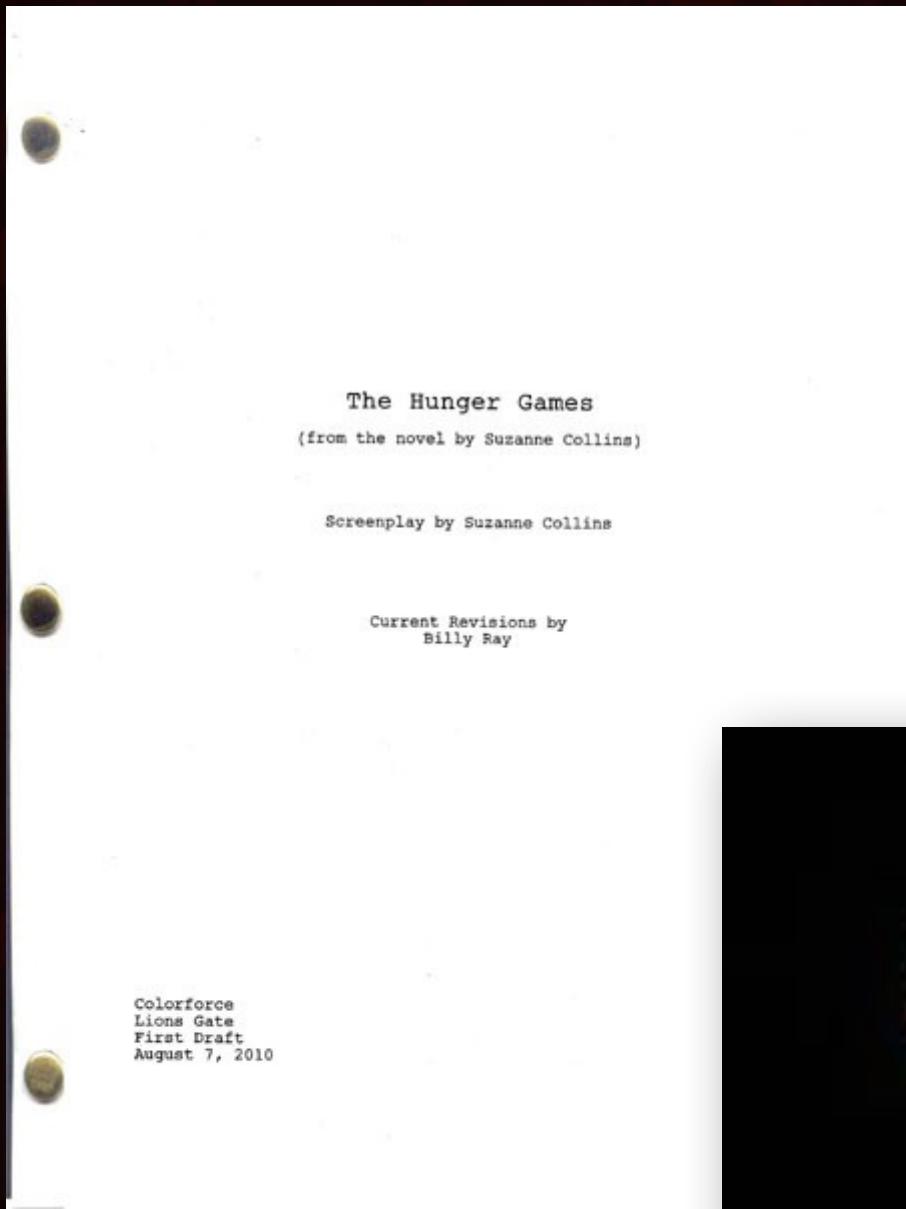
NABSHOW
EXPRESS

VIRTUAL SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific

INFORMATION AT RISK

SCRIPT



DATA, DATA , FILES AND MORE FILES

The Hunger Games

(from the novel by Suzanne Collins)

Screenplay by Suzanne Collins

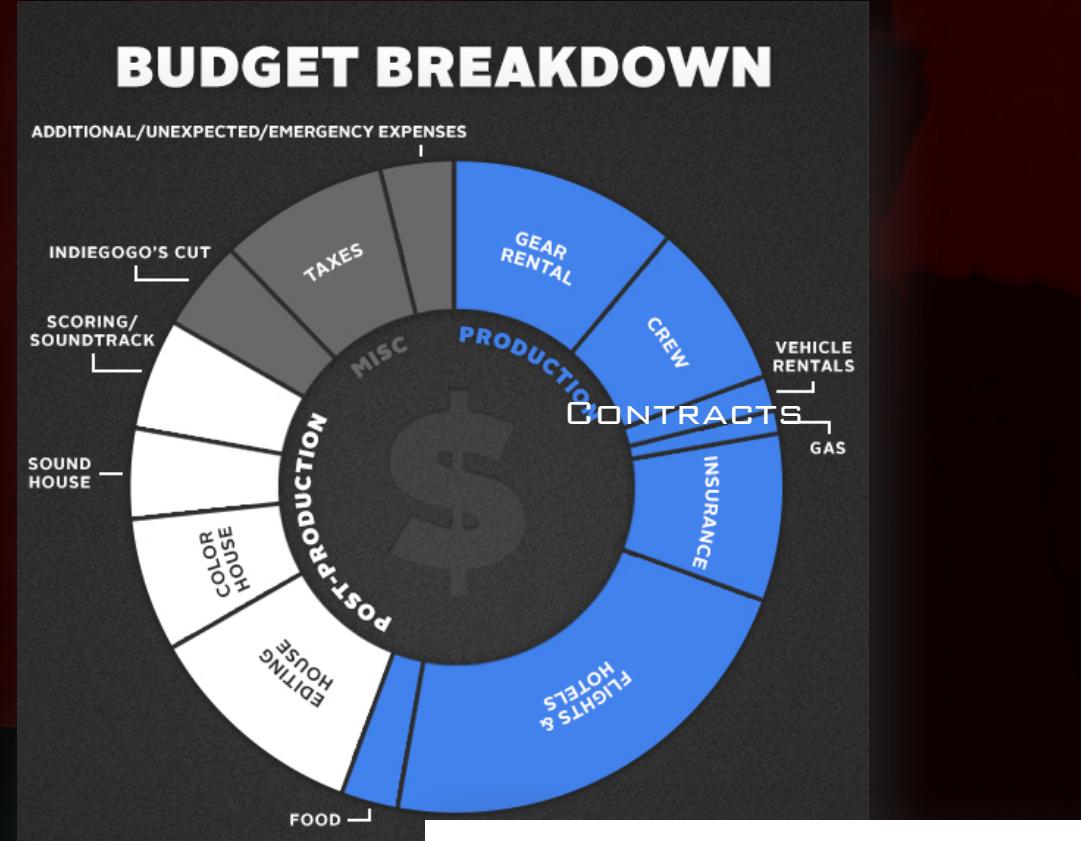
colorforce
ions Gate
irst Draft
ugust 7, 2010

CAST

Ralph Echemendia - The Ethical Hacker

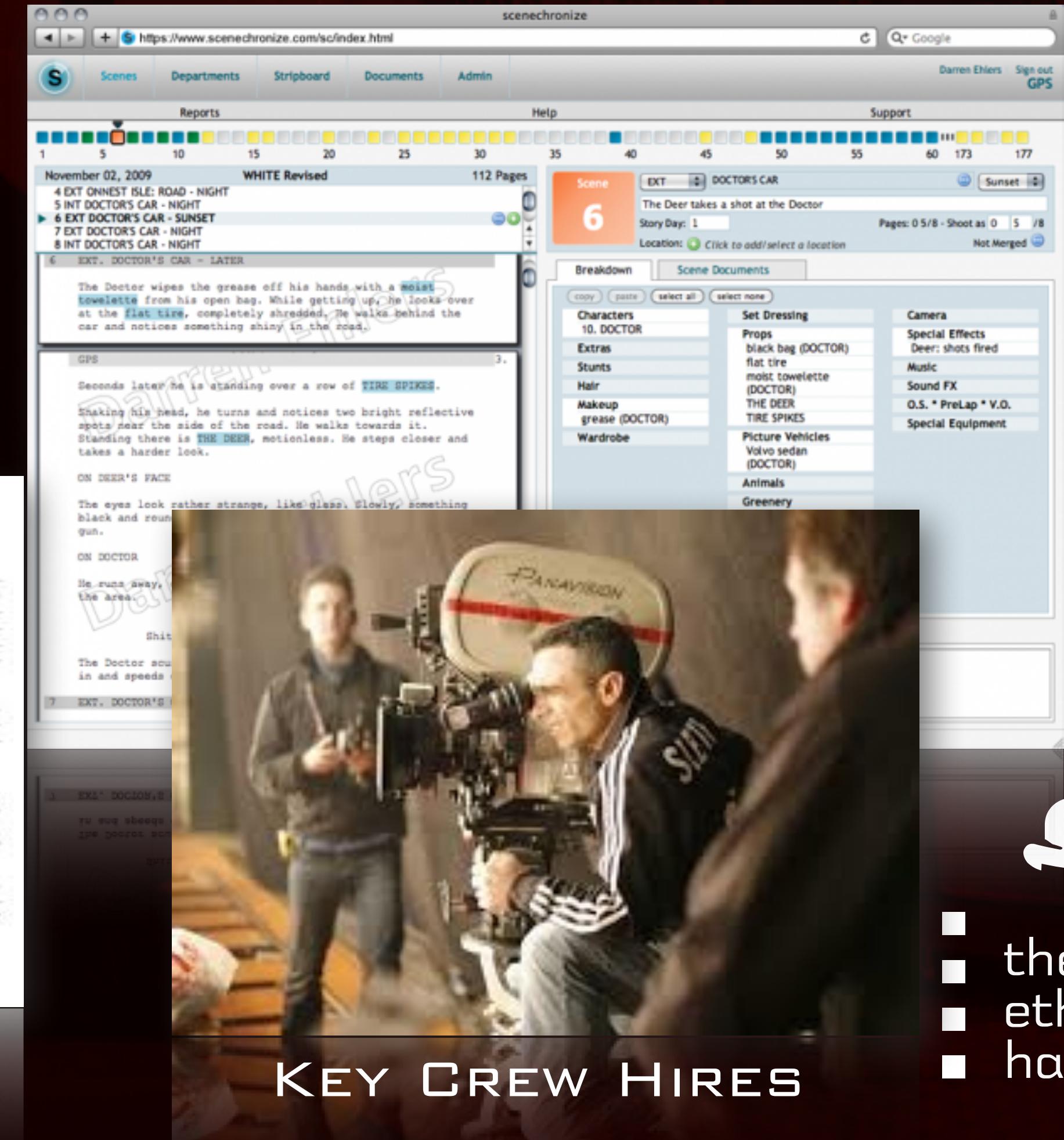
Securing the Future of Media & Entertainment

BUDGET



CONTRACT

SCHEDULE



KEY CREW HIRES

- # the ethical hacker



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

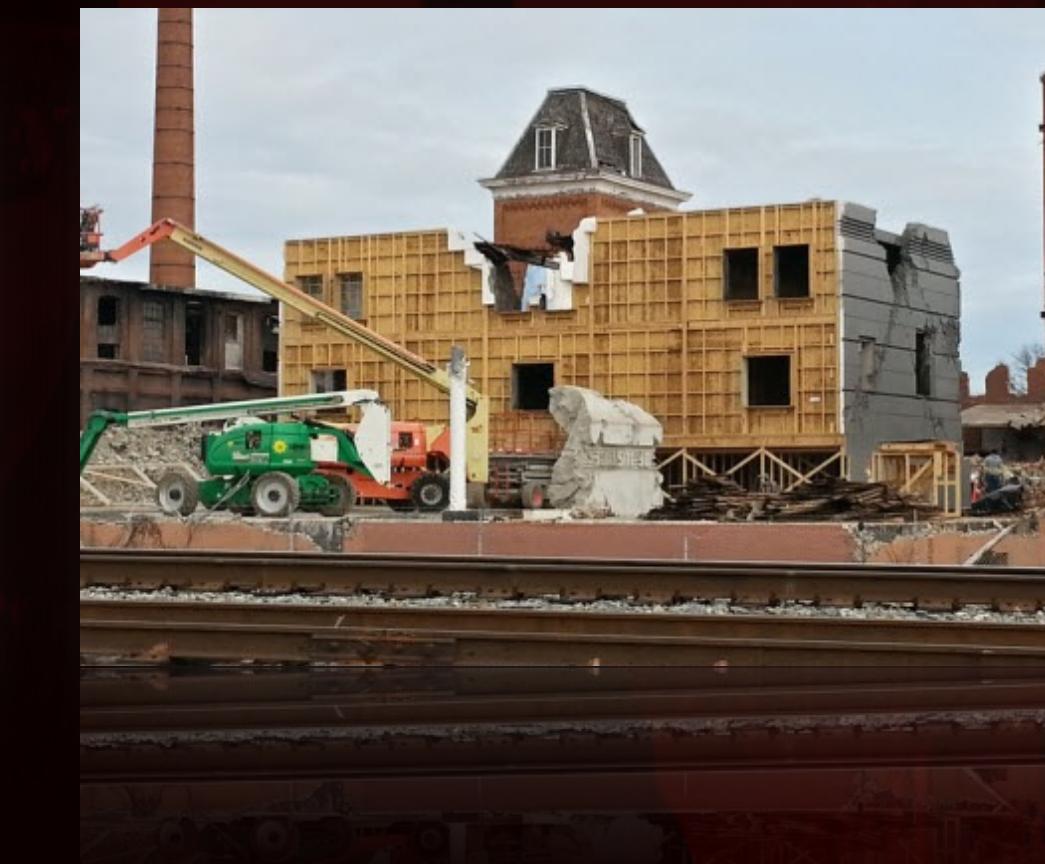
May 12, 2020 | 10 a.m.-1 p.m. Pacific

INFORMATION AT RISK

CONCEPTUAL DRAWINGS



SET CONSTRUCTION



DATA, DATA , FILES
AND
MORE FILES

PRODUCTION OFFICE



POST FACILITIES / WORKFLOWS



LOCATION SCOUTING



- the ethical hacker

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection



May 12, 2020 | 10 a.m.-1 p.m. Pacific

THE COST OF HACKING

\$1,000,000,000,000

OVER ONE TRILLION DOLLARS IN ANNUAL COSTS OF SECURITY

BREACHES



- the
- ethical
- hacker

....

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection



May 12, 2020 | 10 a.m.-1 p.m. Pacific

SCARCITY

Forbes

ONE MILLION CYBERSECURITY
JOBS UNFILLED



3.5 MILLION CYBERSECURITY
JOB OPENINGS BY 2021



- the
- ethical
- hacker

••••

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific



SAFETY.

THE CONDITION OF BEING PROTECTED FROM HARM OR OTHER NON-DESIRABLE OUTCOMES.

SAFETY CAN ALSO REFER TO THE CONTROL OF RECOGNIZED HAZARDS IN ORDER TO ACHIEVE AN ACCEPTABLE LEVEL OF RISK.



- the
- ethical
- hacker

■ ■ ■ ■ ■

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific



SO. HOW SAFE ARE WE?

LET ME SHOW YOU.



- the
- ethical
- hacker

••••

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection



VIRTUAL SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific

NOT VERY.



Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



- # the ethical hacker



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific

NOT VERY.



■ ■ ■

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



- the
- ethical
- hacker



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific



INNOVATION
CREATES OPPORTUNITY.



- the
- ethical
- hacker

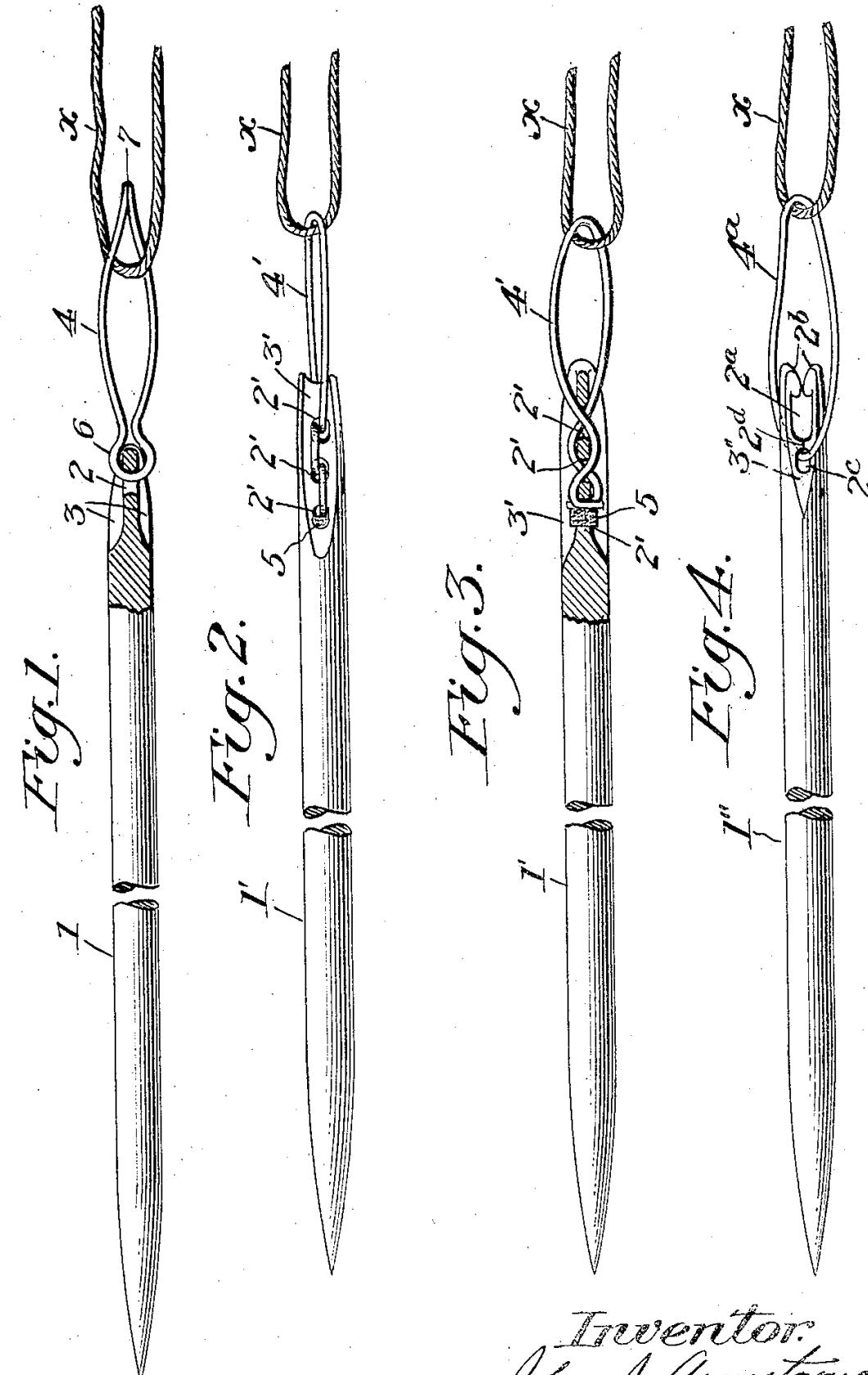
••••

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment

1,293,660.

J. J. ARMSTRONG.
HAND SEWING NEEDLE.
APPLICATION FILED AUG. 21, 1916.



Inventor
John J. Armstrong
by Penru Goldsmith Mirel

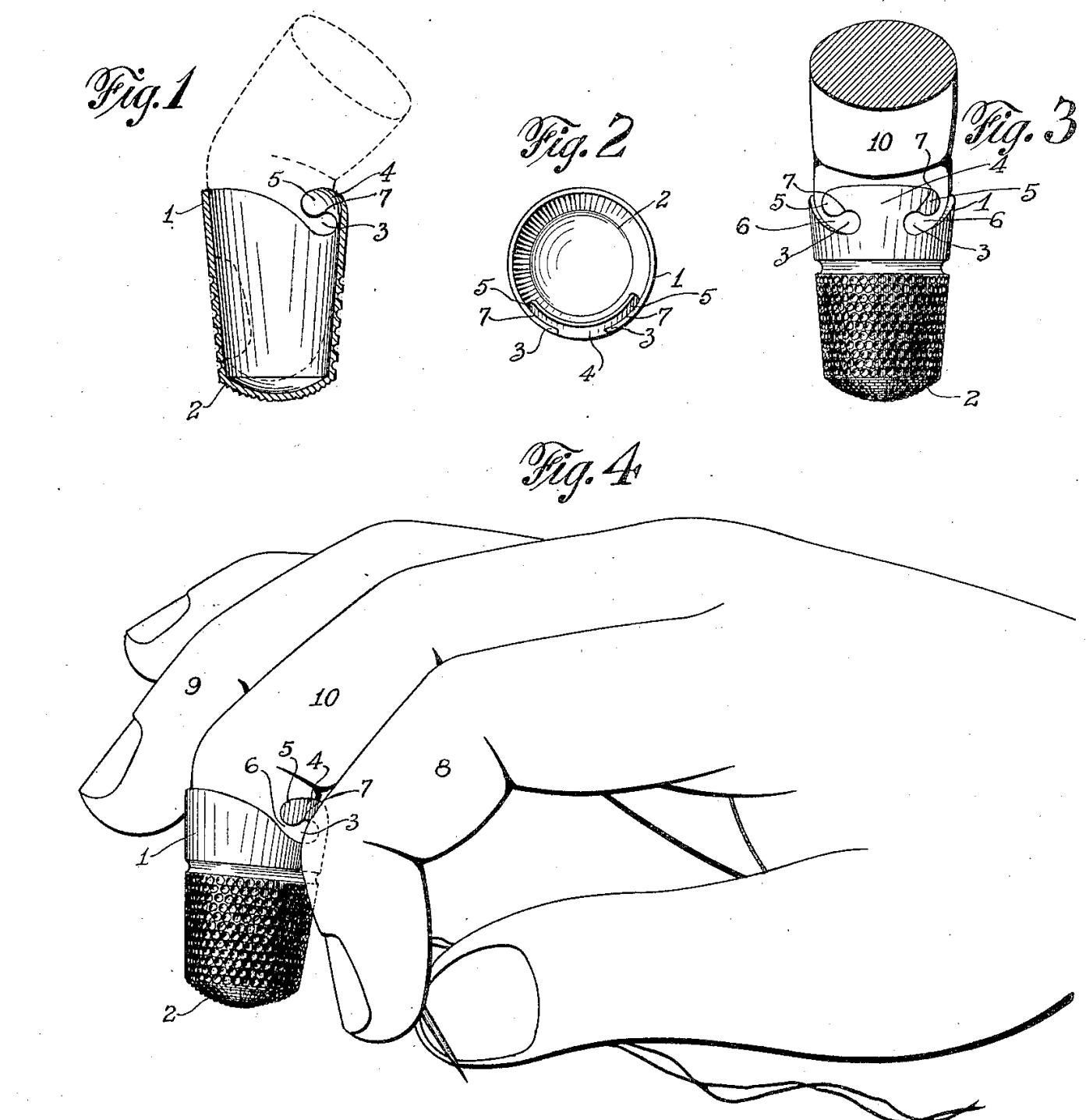
INNOVATION RISK OPPORTUNITY



- the ethical
- ethical
- hacker

1,057,496.

E. PALTER.
THIMBLE.
APPLICATION FILED MAR. 29, 1912.



Elias Palter
INVENTOR.
BY Kenyon & Kenyon
his ATTORNEYS.



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific



OPPORTUNITY
PRODUCES RISK.



- the
- ethical
- hacker

••••

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific



EXPOITING
RISK
CREATES INNOVATION.



- the
- ethical
- hacker

••••

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific



VULNERABILITY
CREATES
TRUST.



- the
- ethical
- hacker

••••

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection

NABSHOW
EXPRESS

VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific



DETECTION.

KNOWING IS HALF THE BATTLE.

AVERAGE DETECTION TIME

206 DAYS



the
ethical
hacker

■■■■

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection

NABSHOW
EXPRESS

VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific

PREVENTION.
TAKING ACTION IS THE ANSWER.



SmartSign.com • 800-952-1457 • K2-0610



- the
- ethical
- hacker

••••

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment

May 12, 2020 | 10 a.m.-1 p.m. Pacific



BEHAVIOUR.

THE WAY IN WHICH ONE ACTS OR CONDUCTS ONESELF, ESPECIALLY TOWARDS OTHERS.

THE WAY IN WHICH A MACHINE OR NATURAL PHENOMENON WORKS OR FUNCTIONS.



- the
- ethical
- hacker

■■■

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment

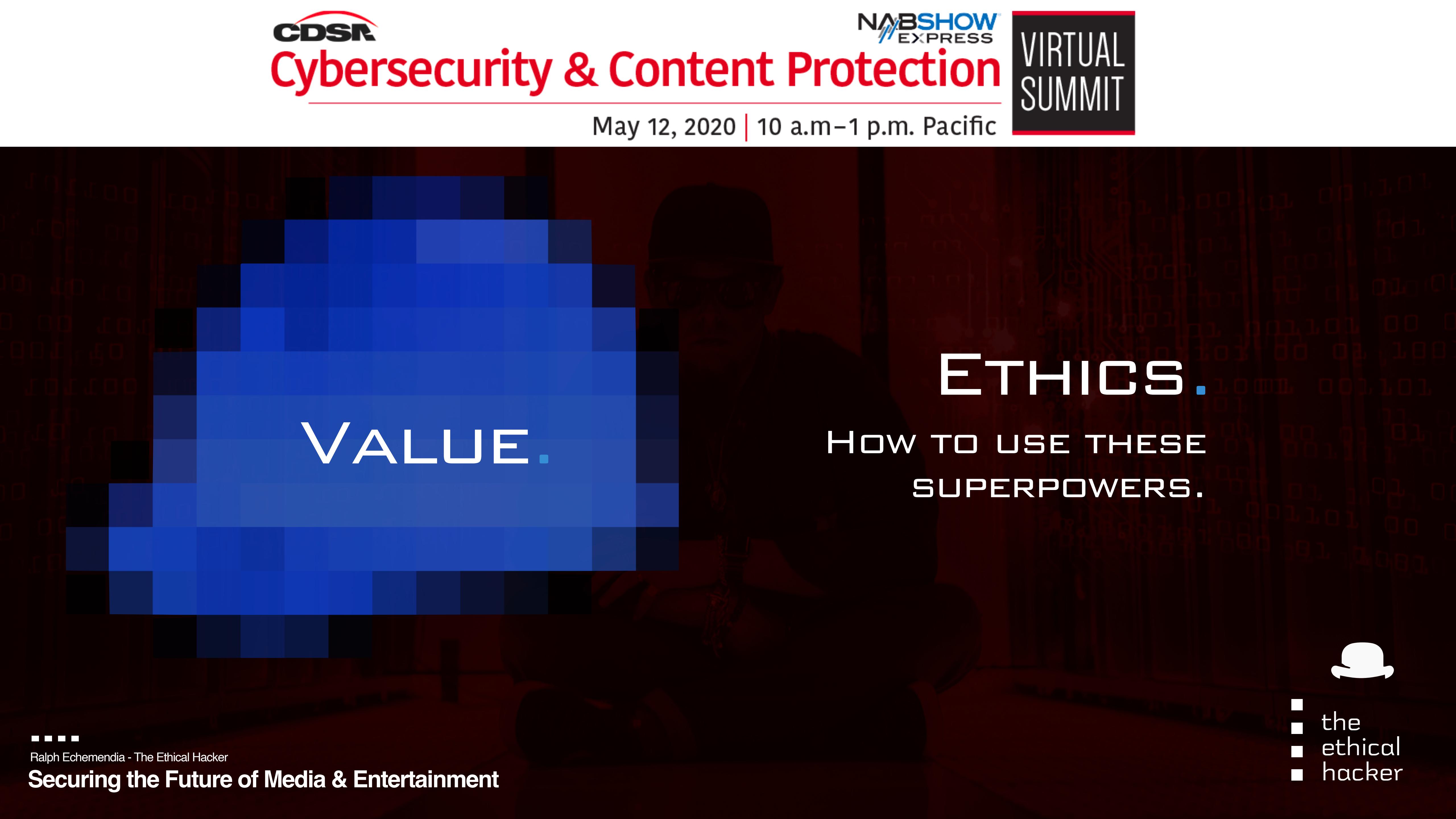


Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific



VALUE.

ETHICS.

How to use these
superpowers.



- the ethical hacker

Ralph Echemendia - The Ethical Hacker

Securing the Future of Media & Entertainment



Cybersecurity & Content Protection



May 12, 2020 | 10 a.m.-1 p.m. Pacific

THANK YOU
SECURING THE FUTURE
OF
MEDIA & ENTERTAINMENT



the
ethical
hacker



@RALPHR3M1X



@RECHEMENDIA



RALPHEZ



RALPHEZ



Cybersecurity & Content Protection



VIRTUAL
SUMMIT

May 12, 2020 | 10 a.m.-1 p.m. Pacific



the
ethical
hacker



@RALPHR3M1X



@RECHEMENDIA



RALPHEZ



RALPHEZ