

Is this a watershed moment for the cloud? Looking through the Media Shuttle lens

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GUIDELINES IN PLACE



A quick look found more than 75 published production guidelines. They all have one thing in common...



MULTI-CLOUD



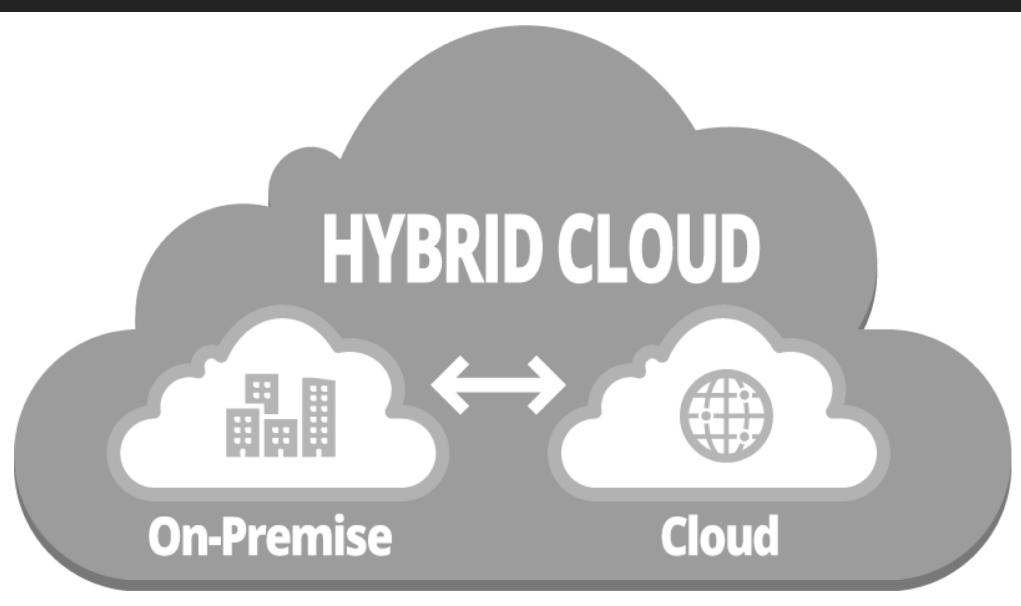






ON-PREM OBJECT STORAGE





THE TIMING IS RIGHT





Committed to multi-cloud & hybrid cloud Mostly AWS Complex, custom, tightly-integrated Lighter-weight workflow logic automated file-based workflows Loosely coupled, event-driven 'Cloud-native' is ambiguous, mix & match Cloud-native is well understood with on-prem software in the cloud **Custom solutions** Off the shelf, multi-tenant SaaS Single-tenant implementation running in the cloud Clear commercial framework Blurry, transitional supplier business models





The easiest and most reliable way for people to access and share any size file, from any storage, anywhere, fast

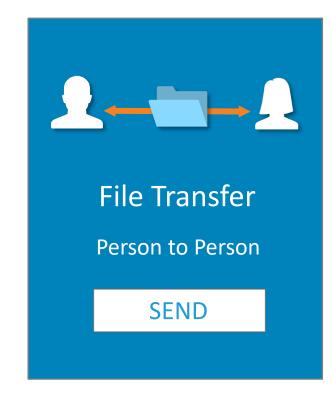
OUR UNIQUE LENS



600,000 25,000 **Global Users Businesses Connected** 200+ 5,000 **Countries & Territories Branded Portals**

THREE PORTAL TYPES



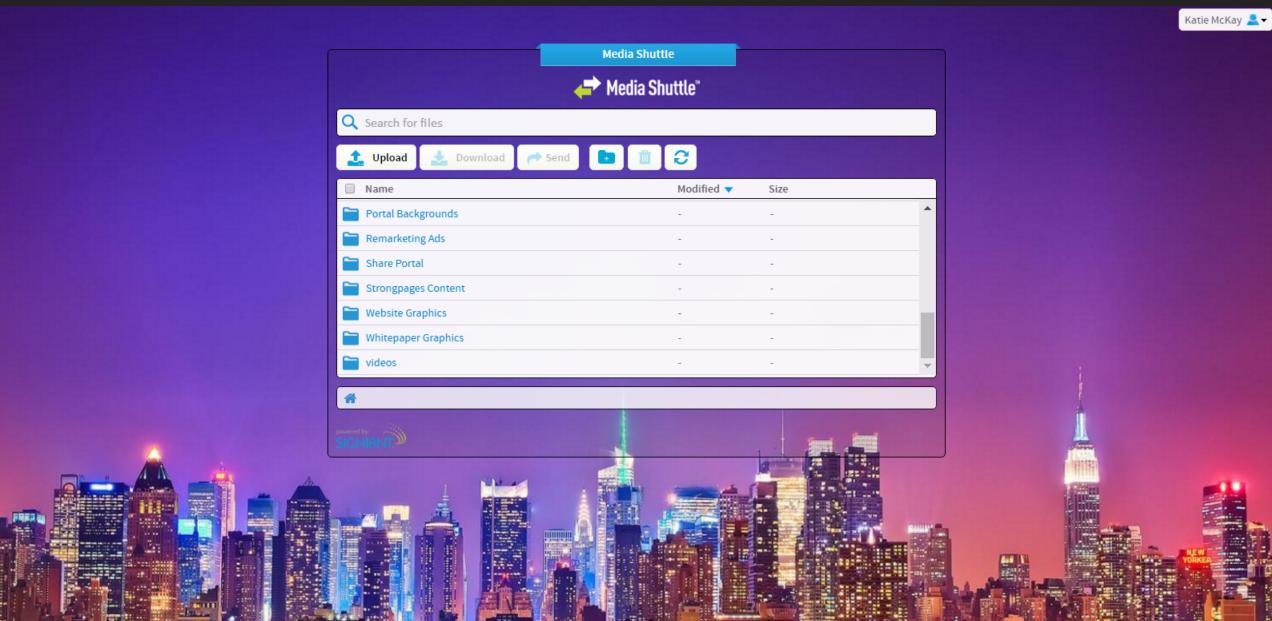






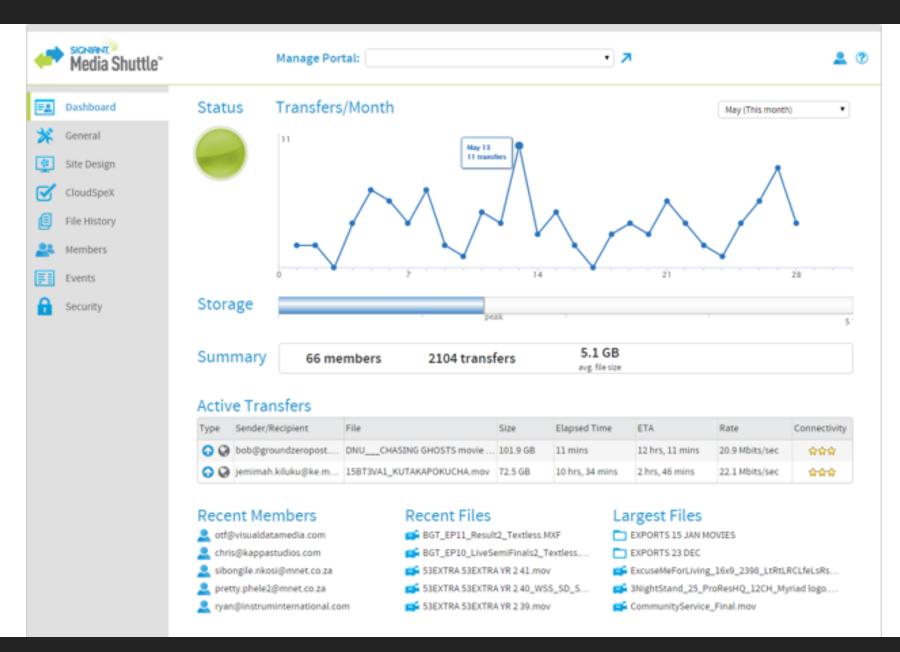
END USER EXPERIENCE — SHARE PORTAL





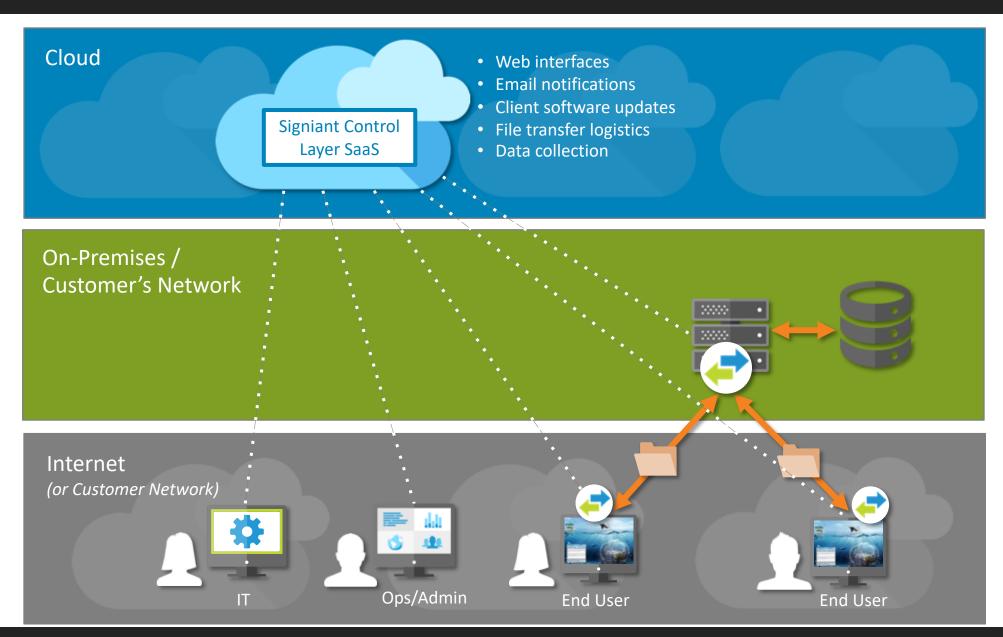
DELEGATED ADMINISTRATION





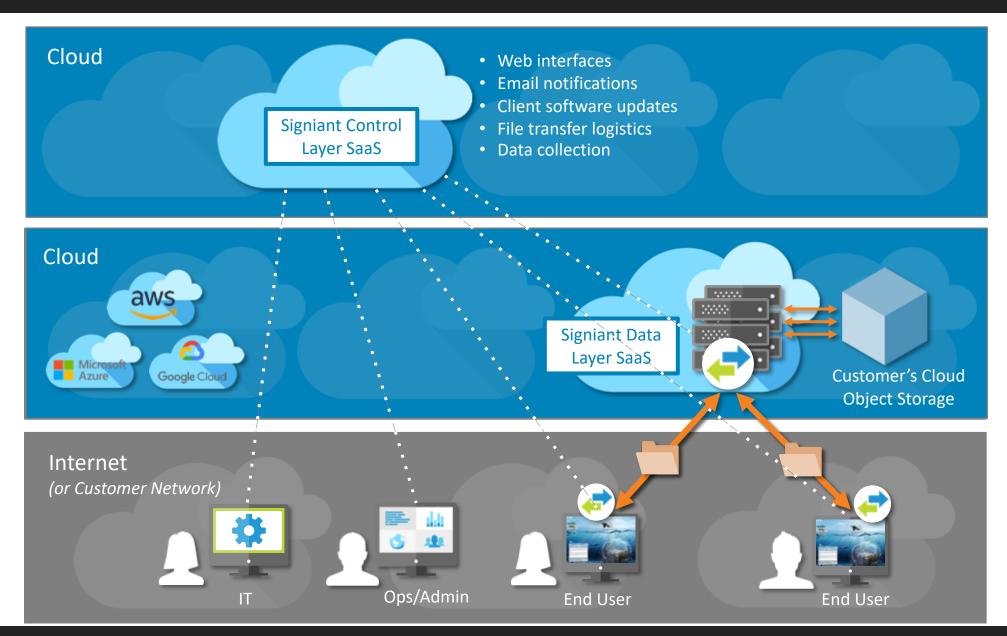
MEDIA SHUTTLE WITH ON-PREM STORAGE





SHUTTLE WITH CLOUD OBJECT STORAGE

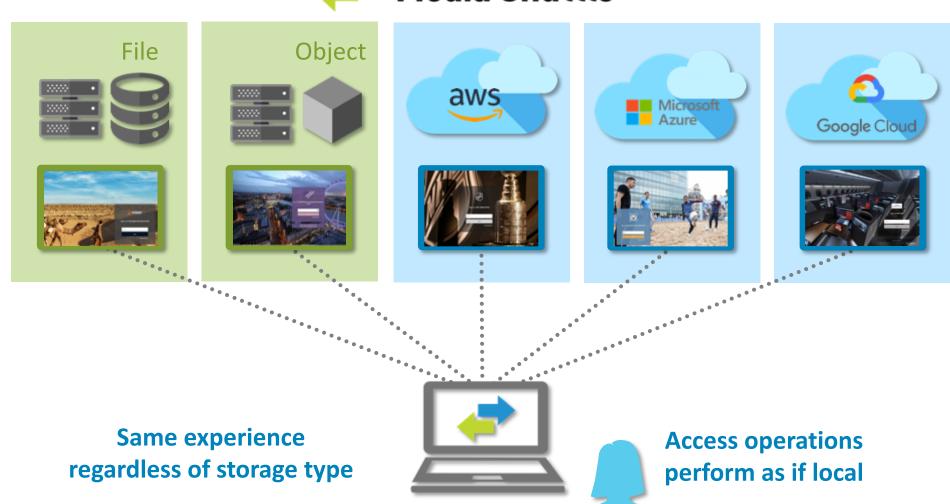




STORAGE ABSTRACTION









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