



SIGNIANT[®]



Platform Power to Automation Workflows



MAY 2023

**FAST, SECURE
CONTENT
EXCHANGE**

**MULTI-FUNCTION
SAAS PLATFORM
FOR MEDIA**

Connective fabric for the global M&E ecosystem



**DEPLOYED
AT SCALE
ACROSS THE
GLOBAL MEDIA
ECOSYSTEM**



1,000,000+

End Users



50,000+

Businesses Connected



200+ Countries



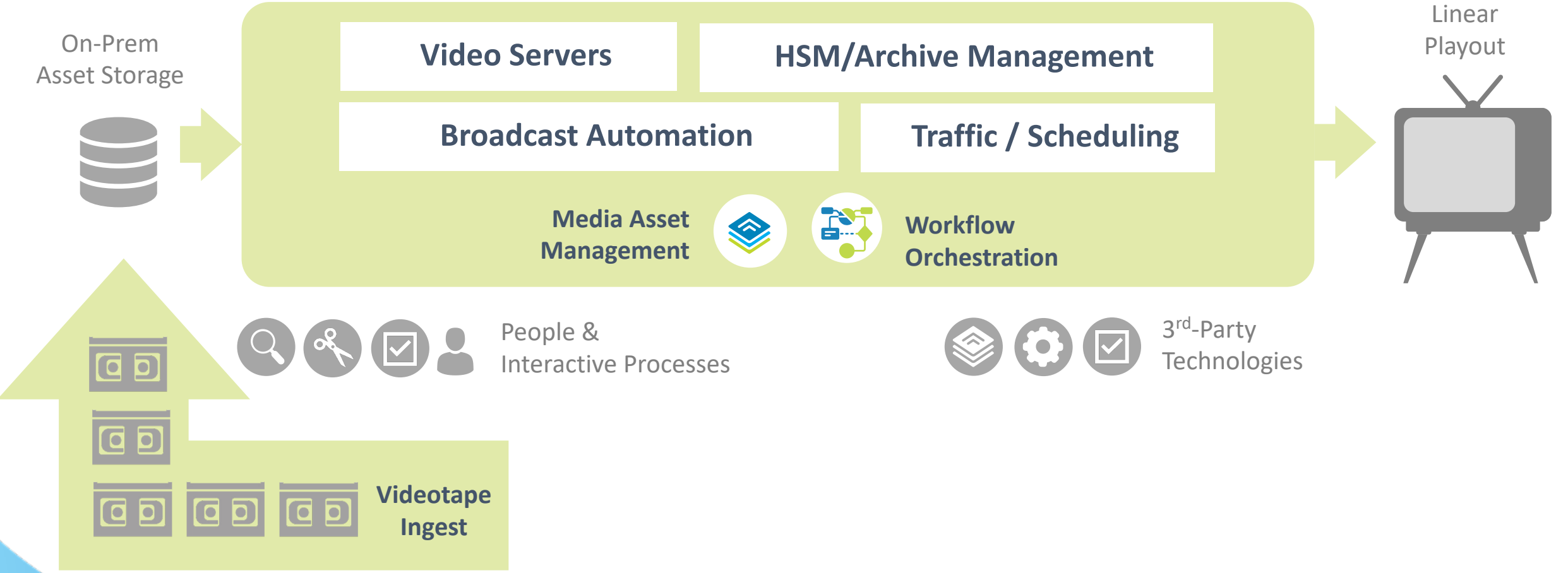
50+

PBs Moved Monthly

WORKFLOW AUTOMATION

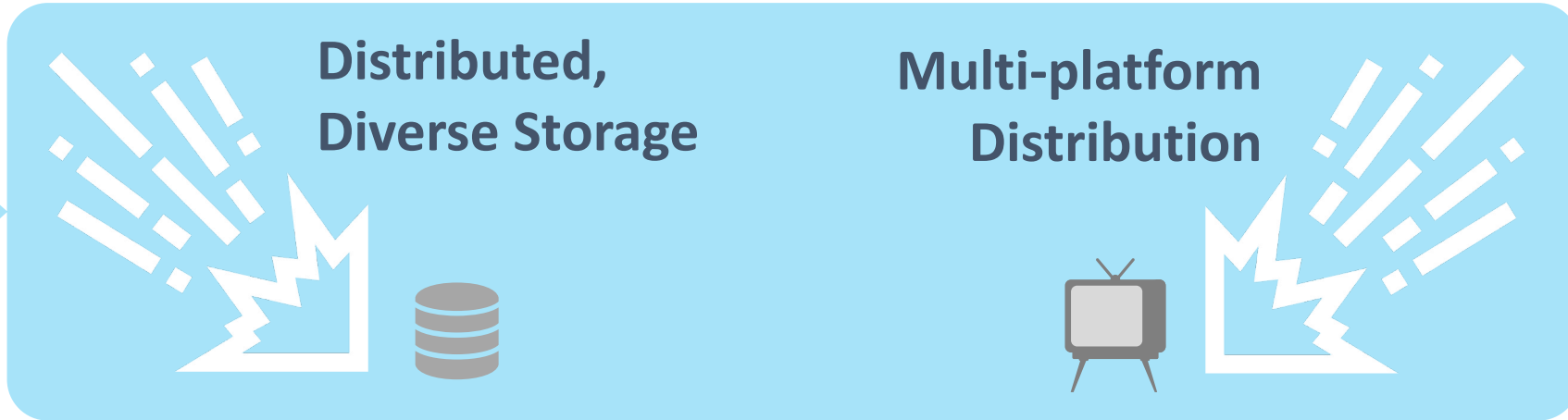
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EARLY FILE-BASED → LOW-MIX SUPPLY CHAINS



MASSIVE CHANGE AT BOTH ENDS

Media & Metadata Sources



Distribution Partners



People & Interactive Processes



3rd-Party Technologies

DYNAMIC HIGH-MIX FACTORY



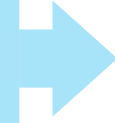
STATIC LOW-MIX FACTORY

1ST GENERATION HIGH-MIX SUPPLY CHAINS

Media & Metadata Sources



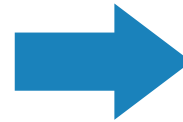
Distribution Partners



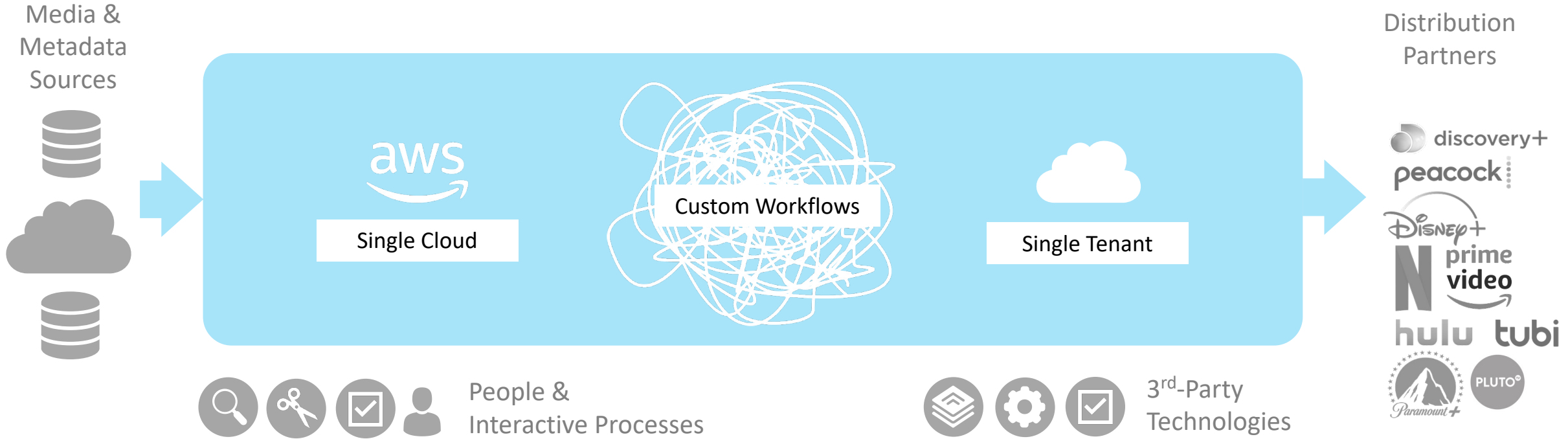
People & Interactive Processes



3rd-Party Technologies



1ST GENERATION HIGH-MIX SUPPLY CHAINS



✓ **Technology Modernization**

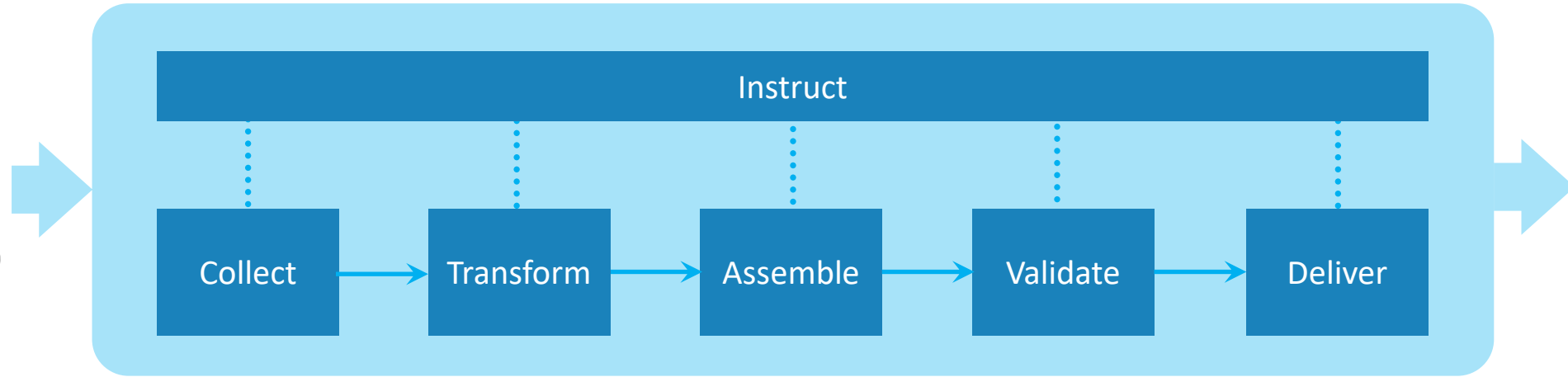
- ⚙️ Event Driven
- ⚙️ Loosely Coupled
- ⚙️ Portable
- ⚙️ Standards Based (*http*)
- ⚙️ Microservices & Low Code/No Code

Yes, they work ... **BUT**

- ❖ Scalability & resiliency are insufficient
- ❖ Agility is limited
- ❖ TCO is too high: cloud + vendors + developers

WHY RE-INVENT THE WHEEL?

Media & Metadata Sources



Distribution Partners



DELIVERY SPEC

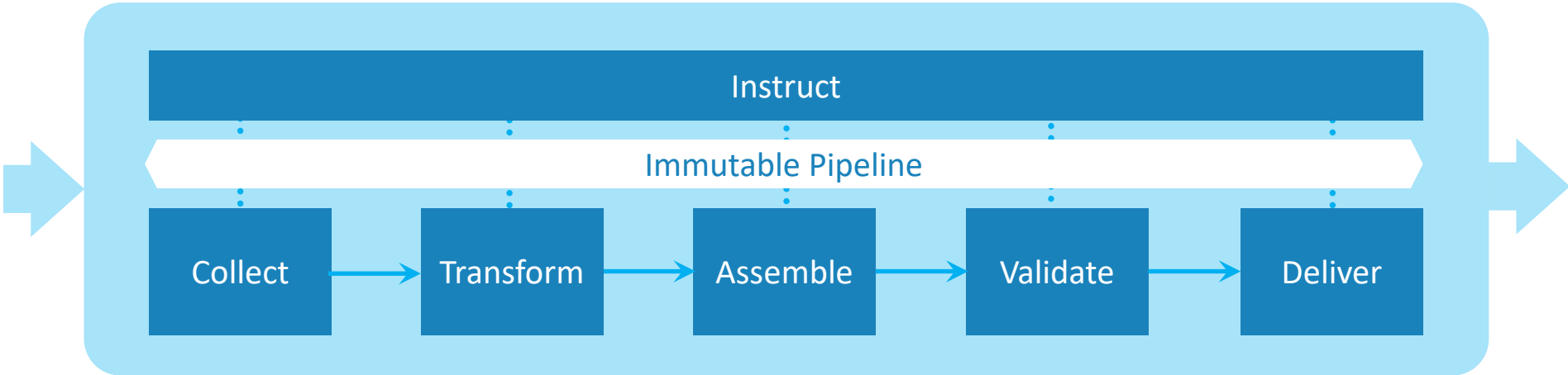


WHAT'S THE RIGHT "TECHNOLOGY UNIT" SIZE?



OUR VISION: SIMPLIFY & PRODUCTIZE

Media & Metadata Sources



Distribution Partners







 People & Interactive Processes






 3rd-Party Technologies


The Multi-tenant SaaS Imperative


 Scalability & elasticity

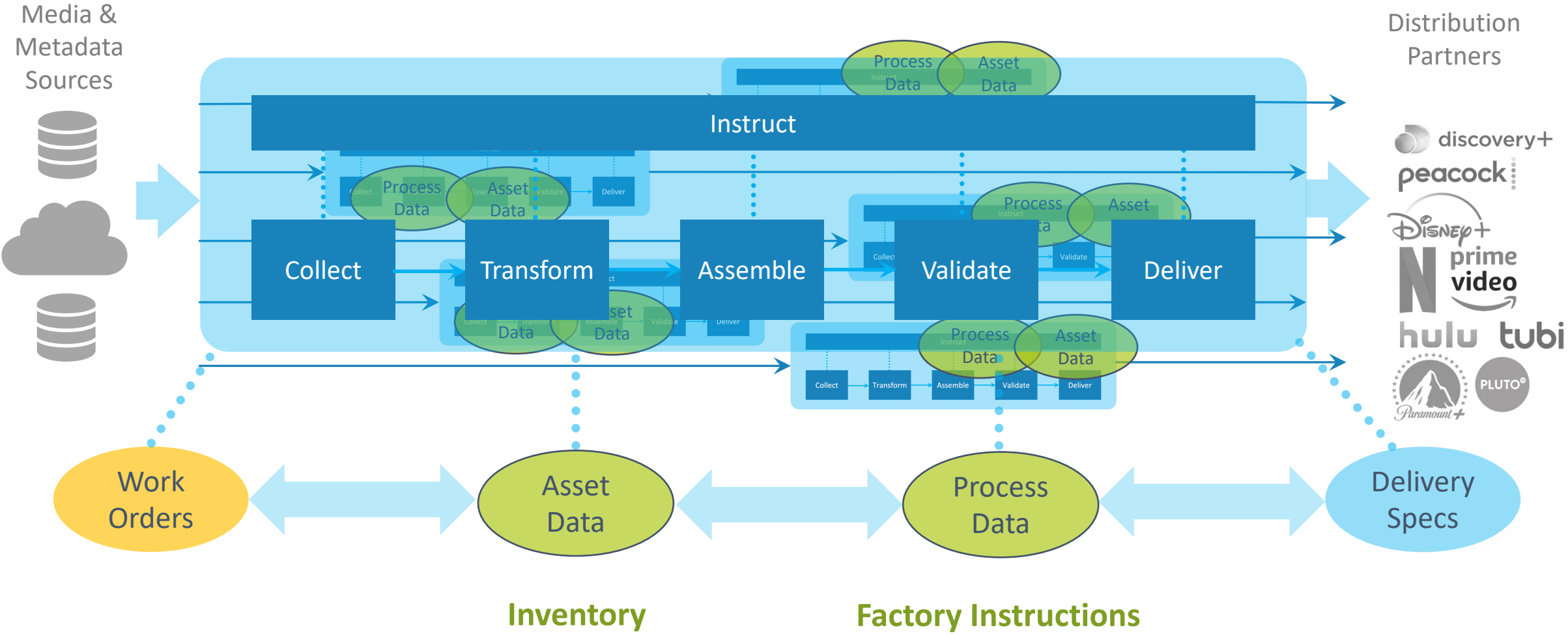

 Resiliency & availability


 Economies of scale / shared costs


 Easy to manage & deploy

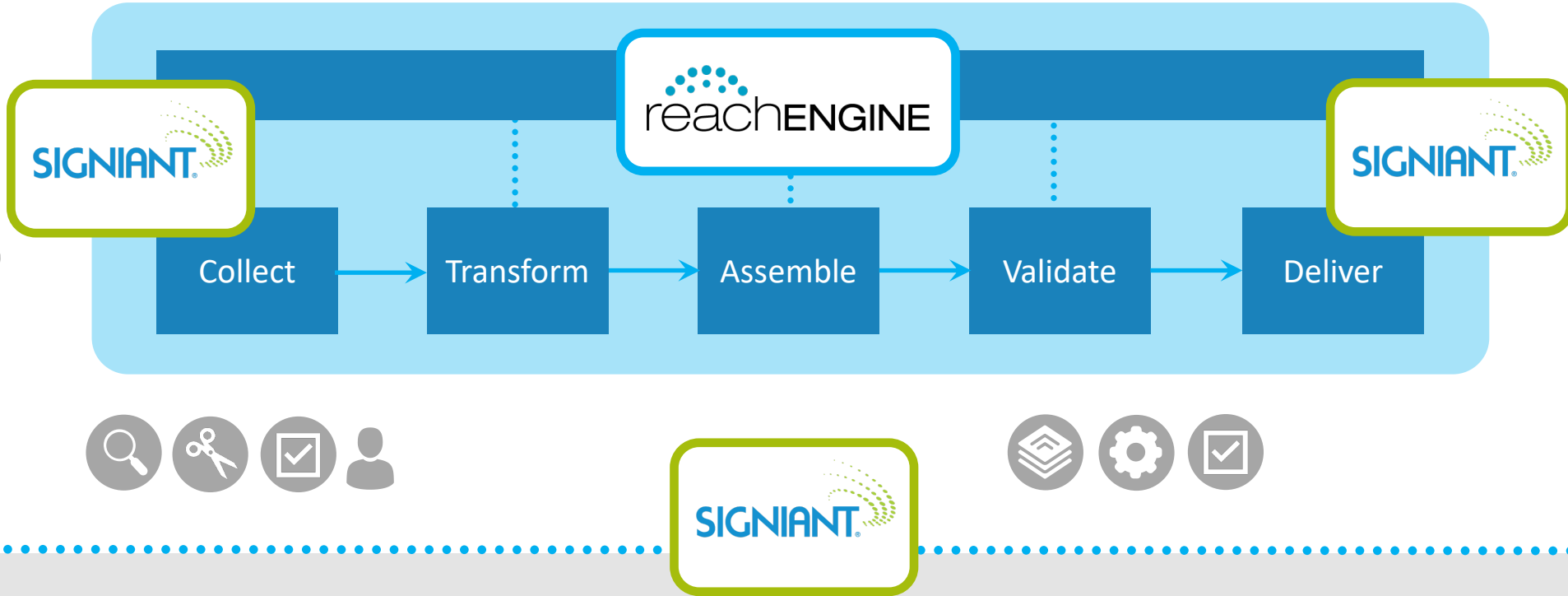
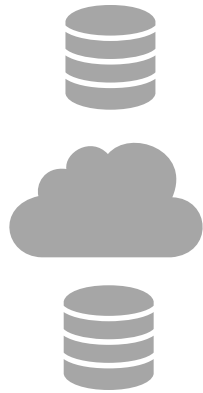

 Rapid innovation, automatically delivered

WHAT PROBLEM ARE WE FIXING?



SIGNIANT + reachENGINE

Media & Metadata Sources



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The Multi-tenant SaaS Imperative

Scalability & elasticity

Resiliency & availability

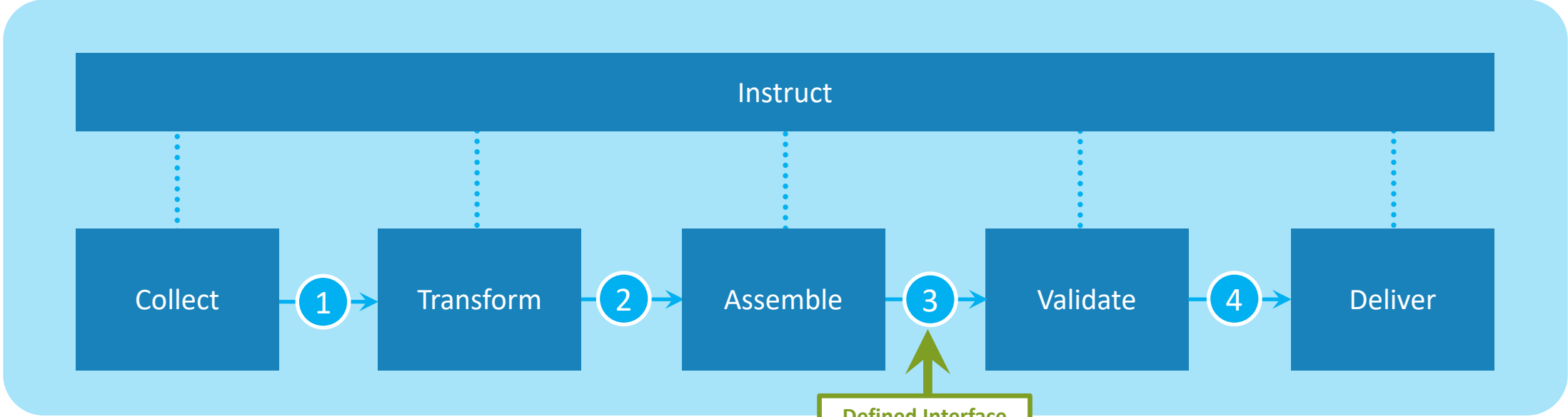
Economies of scale / shared costs

Easy to manage & deploy

Rapid innovation, automatically delivered

CUSTOMIZATION

EXTENSIBILITY – CUSTOM WORKFLOWS



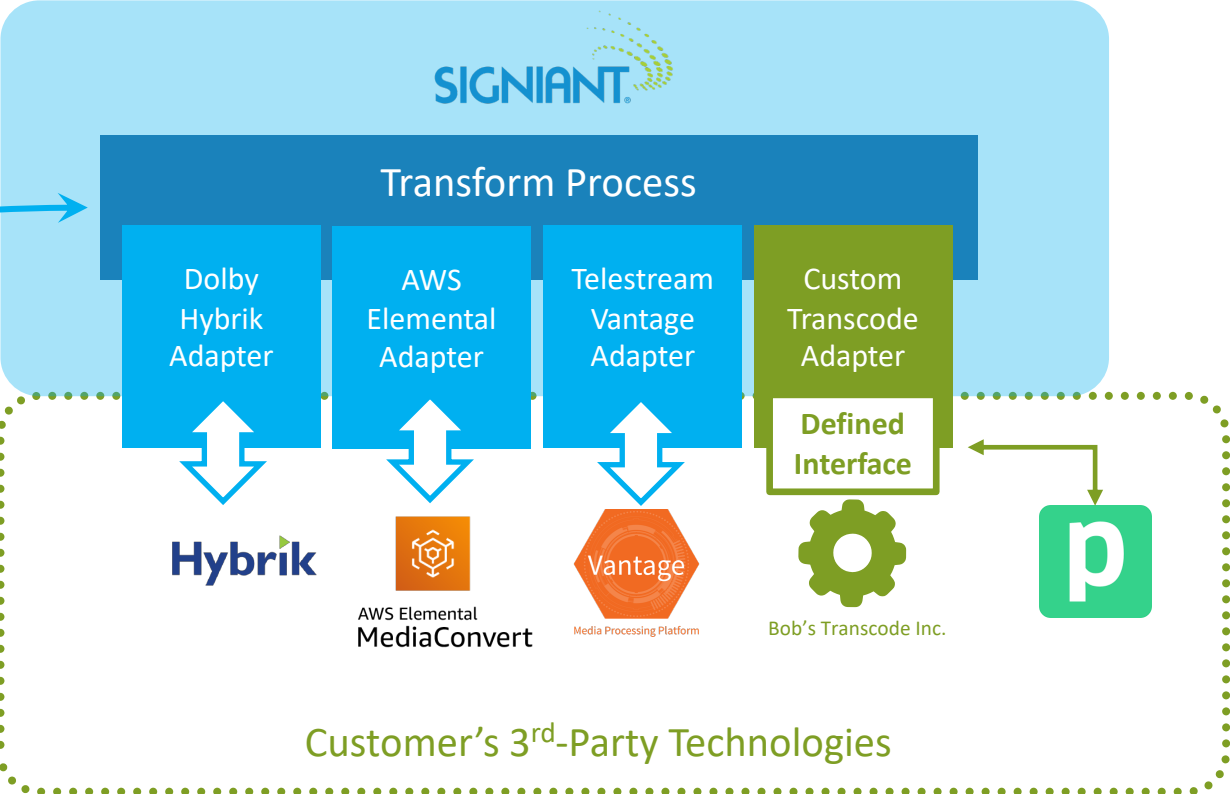
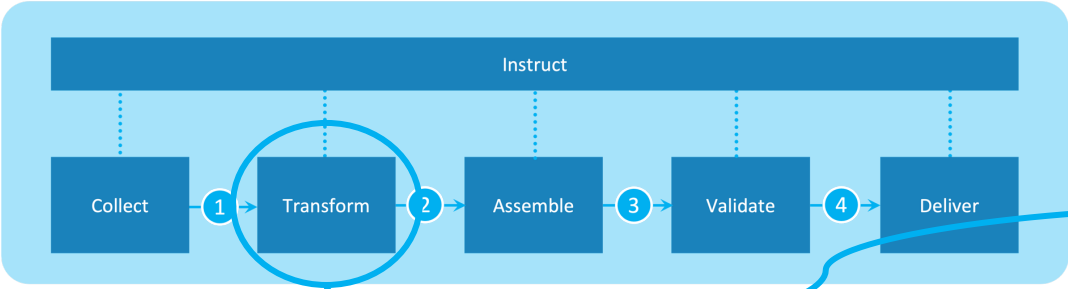
Pipedream is a general-purpose SaaS service for building & executing event-driven workflows

- p** Design & build custom workflows
- p** Execute custom workflows
- p** Take advantage of built-in integrations (e.g. Slack)



(or use e.g. **zapier*** if you prefer)

EXTENSIBILITY – NEW 3RD-PARTY TECH



Pipedream is a general-purpose SaaS service for building & executing event-driven workflows



Design & build custom adapters



Execute custom adapters

(or use e.g. **zapier*** if you prefer)

A NEW PARADIGM FOR PROCESS AUTOMATION

Productized Pipelines

- Core functionality is pre-baked; common delivery specs are codified in the system & changes are tracked/addressed by Signiant

Lean & Clean Data Model

- Clear separation between process metadata and asset metadata
- MAM independence – customer's choice, multiple sources



Modern Customization Model

- Programmatic means of tapping in and out of fixed points in the core pipeline
- Tuned for use with a general-purpose workflow tool (Pipedream)
- Function-level abstraction for 3rd-party technologies

Holistic View of People & Systems

- Dynamic role-specific UX with work queue management
- Advanced mixed-mode exception handling



Scalability & elasticity



Resiliency & availability



Economies of scale / shared costs



Easy to manage & deploy



Rapid innovation, automatically delivered

Multi-Tenant SaaS



BECAUSE MEDIA HAPPENS EVERYWHERE