MicroStrategy One: Guide to a Modern Studio

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Sales Engineering West - MicroStrategy

Business Value of Analytics at risk

Data

Only 21% of Business Executives reported that their organizations were "very effective" at using data and analytics to improve business performance

Analytics comes of age (McKinsey – 2021)

Only 31% of CEOs surveyed reported that they were "very effective" at using data and analytics to drive business decisions

2021 CEO Outlook Pulse Survey (KPMG – 2021)

Only 39% of Business Leaders reported that their organizations had a "very good" or "excellent" understanding of the data they were using

Navigating Uncertainty: A Global CFO Signals Survey (Deloitte – 2021)

ANALYTICS DEBT

Business User understanding

time

Data Warehouse/ Structured Data   **BIG DATA**

Does this pertain to M & E?

business performance

Analytics comes of age (McKinsey – 2021)

drive business decisions

2021 CEO Outlook Pulse Survey (KPMG – 2021)

"very good" or **"excellent" understanding**

Navigating Uncertainty: A Global CFO Signals Survey (Deloitte – 2021)

The capacity to interpret big data patterns like the viewing behavior as well as the user feedback cycles has **been revolutionizing the manner in which firms focus on creating content**. Exceptional insight into the preferences of the audience is brought through social media which plays a hand in making the data science possibilities of predicting the character competency, plot lines, and actors on viewing behavior, endless.
 …
Presently various of the leading shows on Netflix for instance House of Cards were set up owing to **the intricate predictions generated through the massive number of data points gained from the platform's users**. Through the interest of the audience towards genres and cast and previous works relating to the concept of the show, the platform's executives were able to **predict the success of House of Cards before the show even started.**

How is Data Science Revolutionizing the film industry (Mallika Rangaiah 2021)

The Film Industry Chain

Script → Script selection → Fiml producer → Purchase copyright → Distributors → Marketing → Online broadcasting platform / Television and film channel → Audience
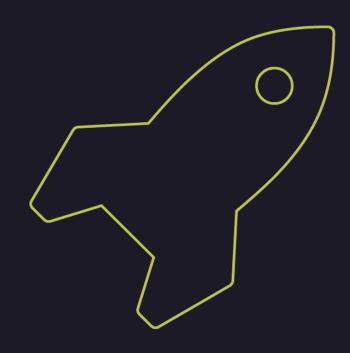
Circuit → Cinema → Derivative

Water, water everywhere and not a drop to drink.

Rethink your ~~Data~~ Analytics strategy

Strategic Alignment

Ensure leadership and executives are accountable for their most important KPIs :

measured, compensated, monetized

Adoption

Adoption drives ROI.

Without data, decisions are based on instinct. Facilitating information access and ad-hoc analytics creation ensure these are also based on facts.
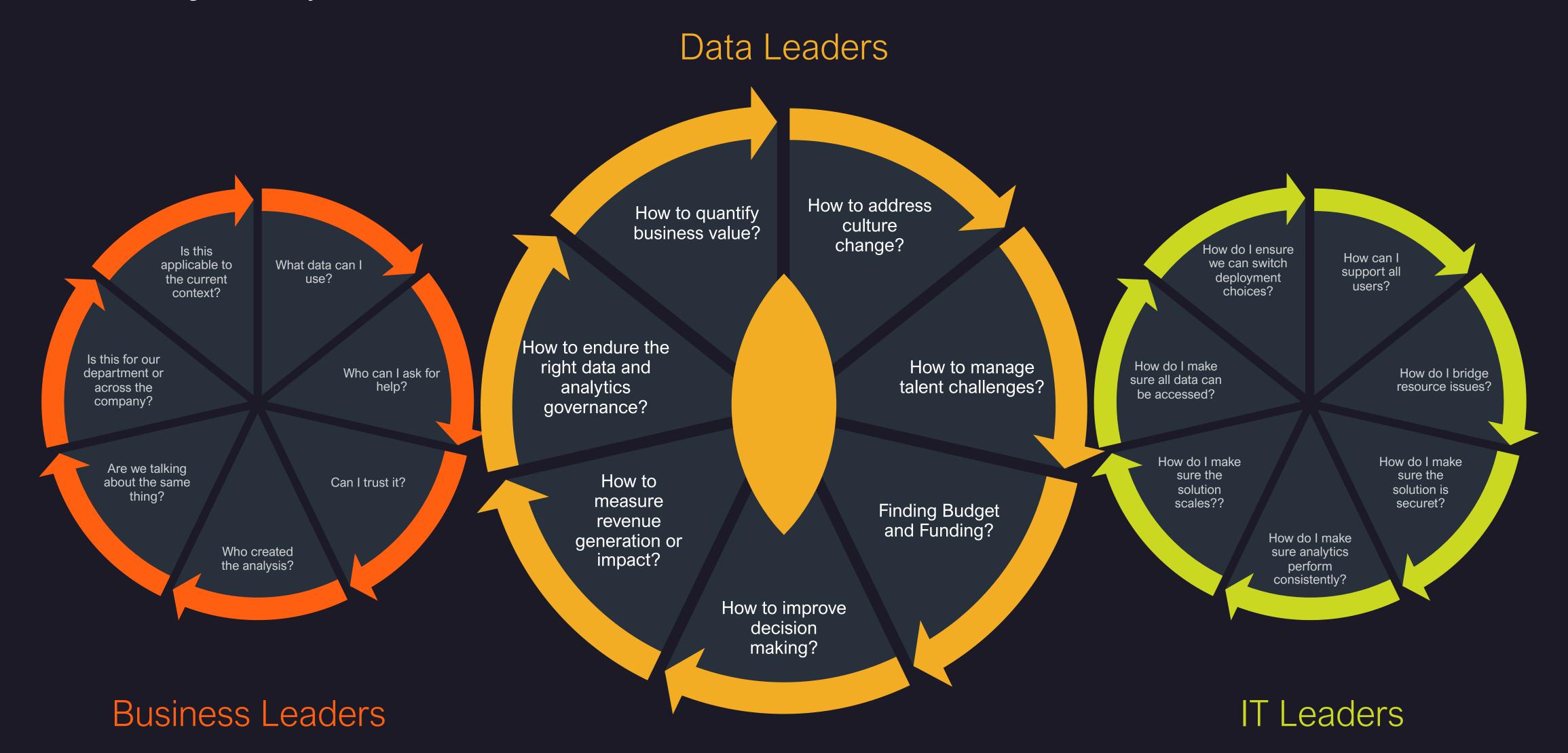
Operational efficiency

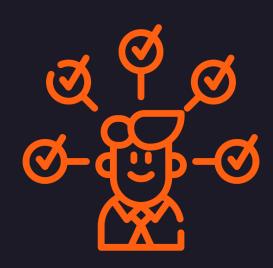Operate at scale, company wide, securely and with the right skills
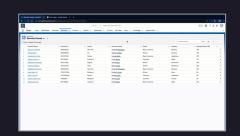
Strategic Alignment

Breaking the analytics divide

Data Leaders

How to quantify business value?

How to address culture change?

How to endure the right data and analytics governance?

How to manage talent challenges?

How to measure revenue generation or impact?

Finding Budget and Funding?

How to improve decision making?

Business Leaders

Is this applicable to the current context?

What data can I use?

Is this for our department or across the company?

Who can I ask for help?

Are we talking about the same thing?

Can I trust it?

Who created the analysis?

IT Leaders

How do I ensure we can switch deployment choices?

How can I support all users?

How do I make sure all data can be accessed?

How do I bridge resource issues?

How do I make sure the solution scales??

How do I make sure the solution is secured?

How do I make sure analytics perform consistently?

Adoption

Culture – Collaboration - Trust

Proactive information
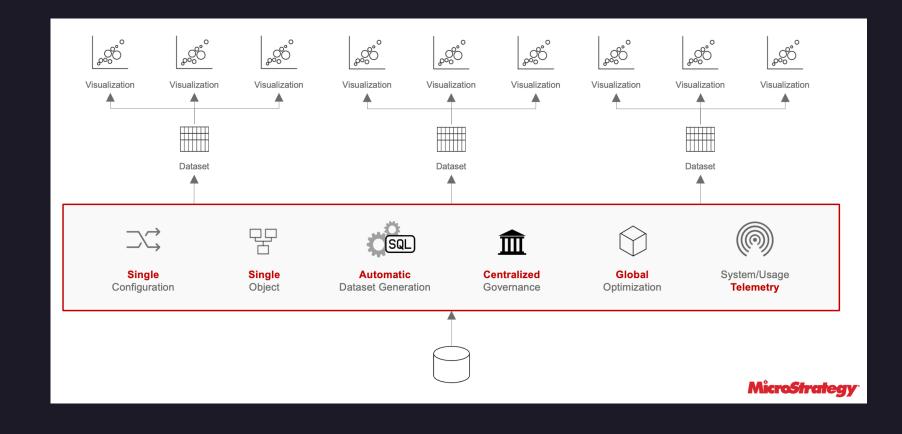
HyperIntelligence

Insights

Deploy one single global platform

| Visualization | Visualization | Visualization | Visualization | Visualization | Visualization | Visualization | Visualization | Visualization |

Dataset   Dataset   Dataset

| Single Configuration | Single Object | Automatic Dataset Generation | Centralized Governance | Global Optimization | System/Usage Telemetry |

MicroStrategy

Analytics Apps Governance

Reuse

Certify

Measure

Community
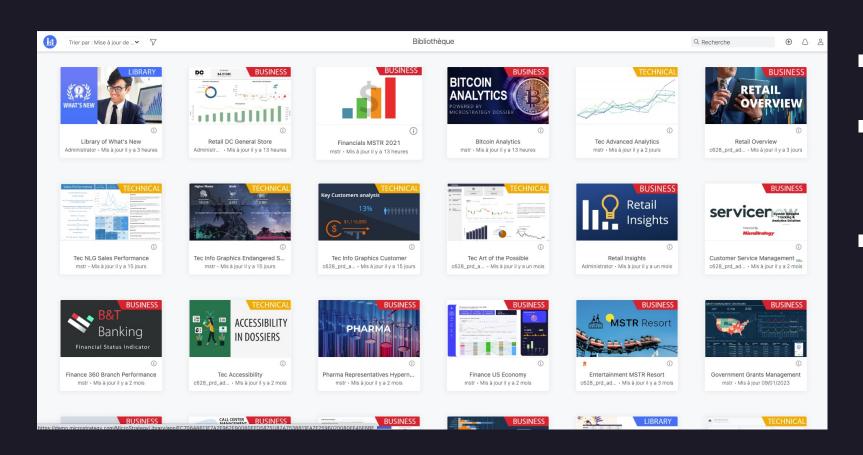
Operational Efficiency - For Self-Service and ad-hoc reporting

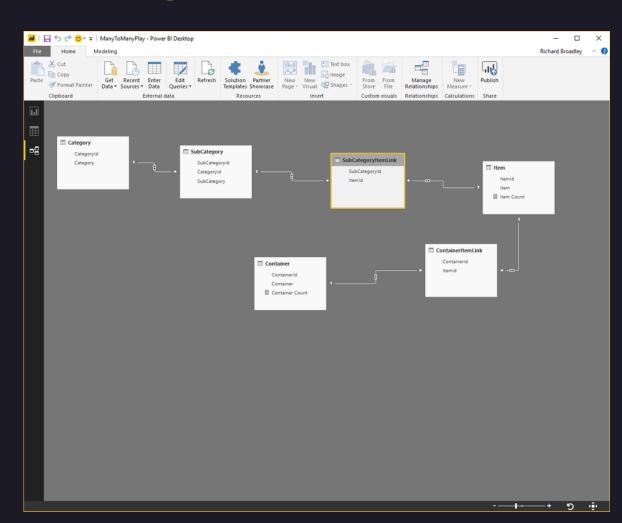## Public administration in the US

Context: self-service strategy for 60,000 users

MicroStrategy

- 1 Architect
- 1200 Dashboards & reports
- 2nd most used report = ad-hoc self-service

Non governed platforms

- 7-10 architects
- 50-100 data silos
- 15 SQL super heros as analysts delegated to the business

How did we get to modern solution?

34

years of innovation

Our company's DNA is rooted in innovation

First to market for Web-Based BI, Mobile Intelligence, and Cloud Analytics.

1993
Industry's first relational OLAP interface

1999
World's first web-based BI

2008
BI reporting and dashboard available on mobile

2011
MicroStrategy available on cloud

2019
Introduced HyperIntelligence®

2022
Introduced MicroStrategy Insights

2.7 million

total engineering hours invested over 8 years to develop
a Modern & Open Cloud Native Platform

One platform

for all analytics use cases

SELF-SERVICE ANALYTICS

Get answers from your data quickly and easily.

BUSINESS REPORTING
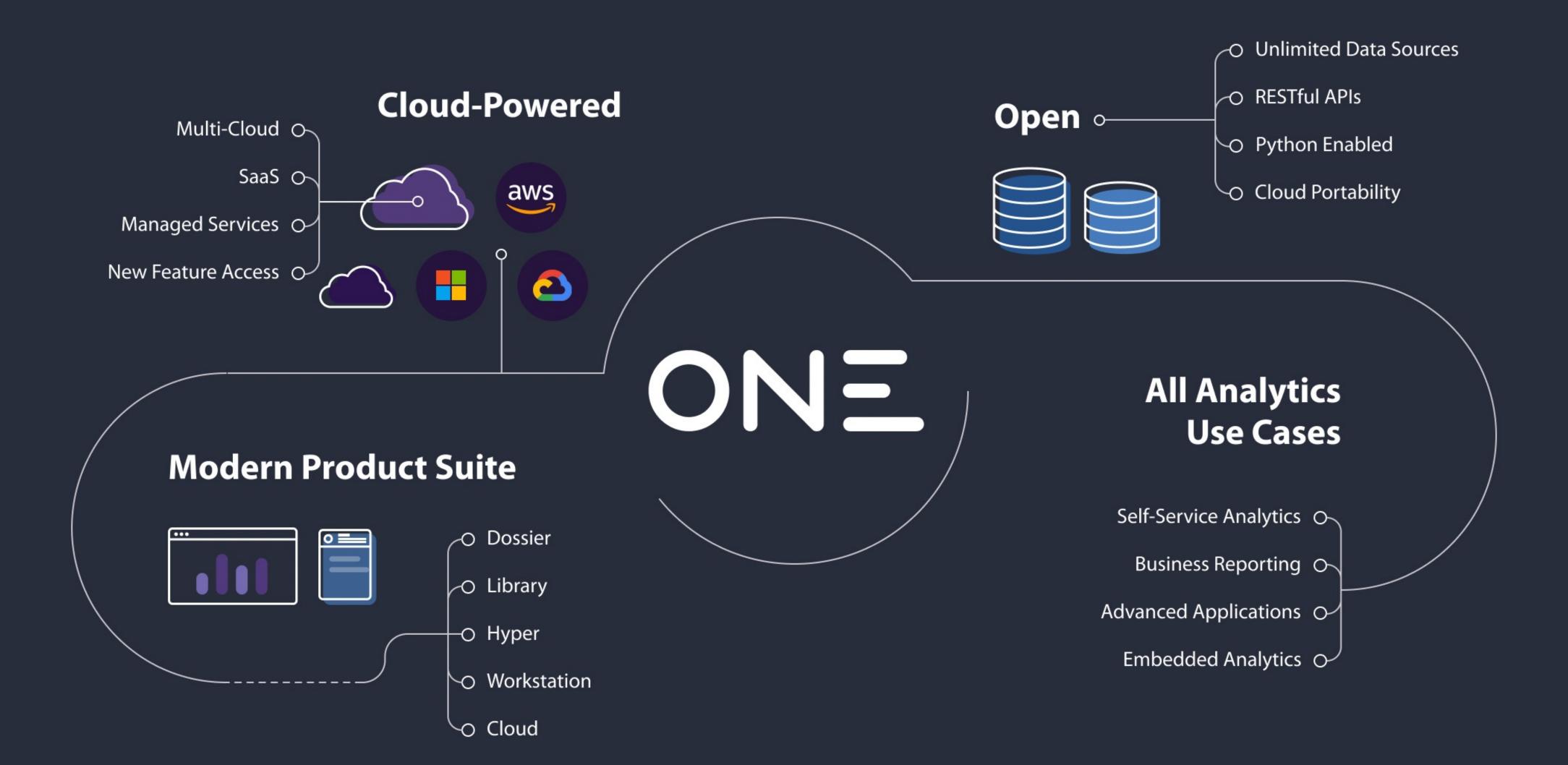
Run your business with intelligence and precision.

ADVANCED APPS

Fully personalize the analytics app experience.

EMBEDDED ANAYTICS

Integrate analytics into any app or product.

Introducing MicroStrategy ONE

The most complete and open analytics platform yet

Cloud-Powered

Multi-Cloud
SaaS
Managed Services
New Feature Access

Open

Unlimited Data Sources
RESTful APIs
Python Enabled
Cloud Portability

ONE

Modern Product Suite

Dossier
Library
Hyper
Workstation
Cloud

All Analytics Use Cases

Self-Service Analytics
Business Reporting
Advanced Applications
Embedded Analytics

Enhancing BI Workstream with LLMs (heard of ChatGPT ?)
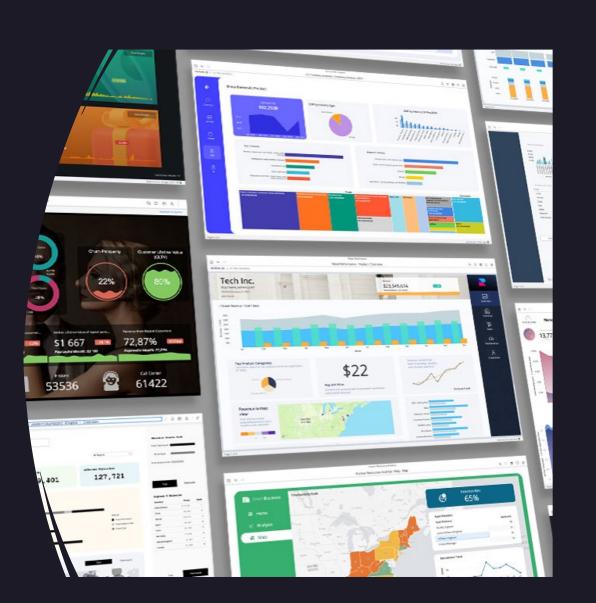
Elevating the user experience and analytics
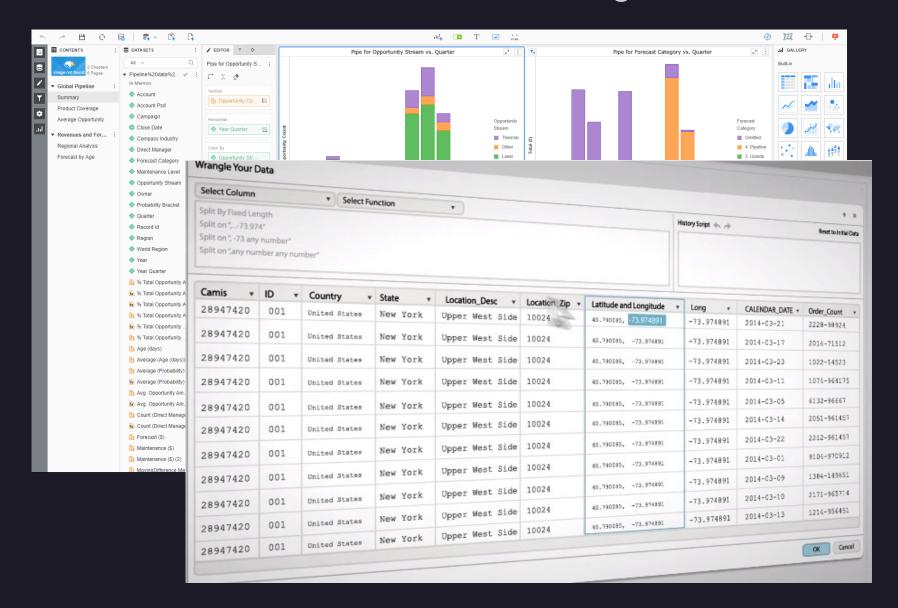
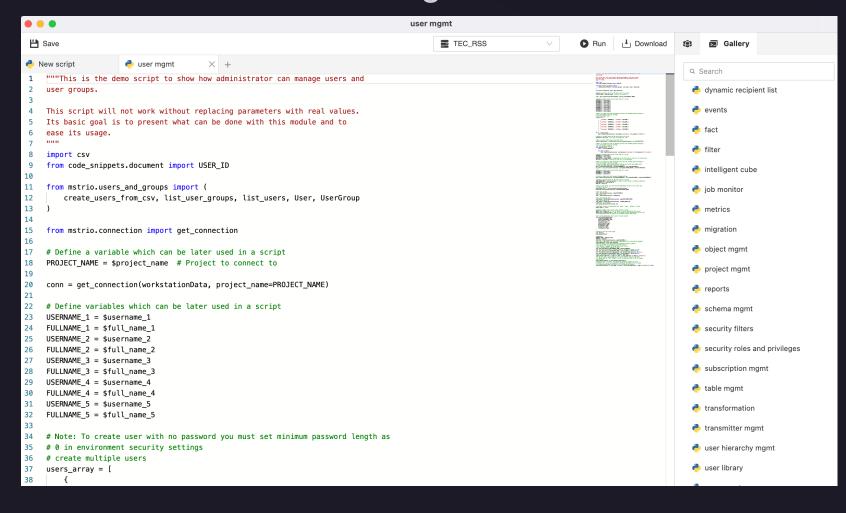**BUSINESS USERS**

Deeper Insights

ANALYSTS

Advance data exploration
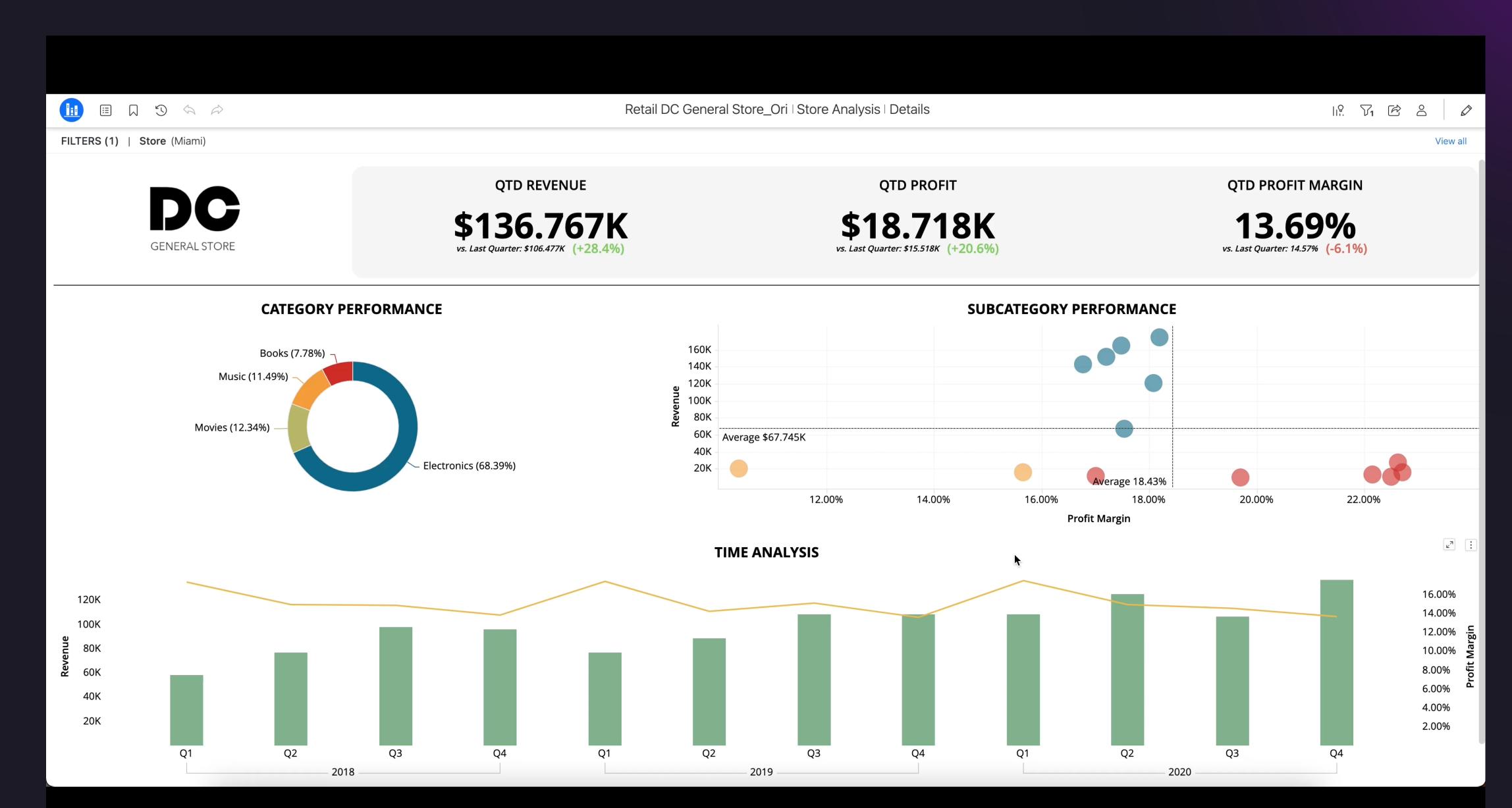and ease of authoring

ADMIN/ARCHITECT

Efficient platform management
and ease of Semantic Graph
design

Enhanced Insight (NLP/NLQ) Powered by AI

Futures

Up for **any** challenge

The **ONE** platform for all your analytics needs

MicroStrategy ONE

BUILD	VIEW	FOCUS	ARCHITECT & MANAGE	DEPLOY
DOSSIER	**LIBRARY**	**HYPER & EMBEDDED**	**WORKSTATION**	**MULTI-CLOUD**

SELF-SERVICE
Get answers from your data quickly and easily.

BUSINESS REPORTING
Run your business with intelligence and precision.

CUSTOM APPS
Fully personalize the analytics app experience.

EMBEDDED ANALYTICS
Integrate data in existing product workflows.

Thank you

To learn more, visit

microstrategy.com/en/enterprise-analytics